



Disclaimer



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Today's agenda

- Welcome
- Round table introductions, objectives of today
- Sustainability and ArcelorMittal Alan Knight, GM Corporate responsibility
- Discussion and Q&A



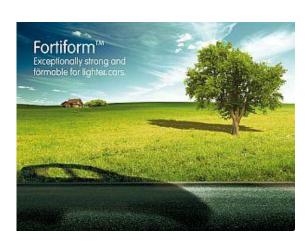
Round table introductions



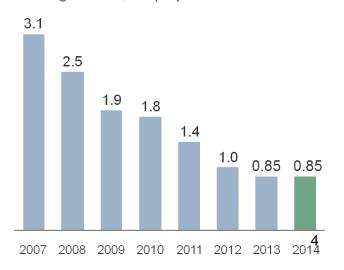
CR at ArcelorMittal

- Sustained focus and improvement in health and safety
- Important achievements in steel to contribute to a lower carbon future and to create sustainability advantages for our customers
- ArcelorMittal included in FTSE4Good index, member since 2007
- A stronger focus on sustainability April 2015





Health & Safety Lost time injury frequency (LTIF) rate* Mining & steel, employees and contractors





From CR to Sustainability...

- Supporting others doing good (philanthropy/community investment) = corporate investment
- Managing stakeholder expectations (CR)
- Reducing our negative impacts = environmental management
- Making a positive contribution toward a more sustainable economy through our products and process = <u>sustainability</u>



Sustainability at ArcelorMittal

We define sustainability as using environmental and social trends as shapers of business plans, product development and communications

Objectives:

- Reduce disruptions
- Exceed customer expectations
- Enhance our reputation
- Stakeholder led
- A stronger focus on long term trends



Sustainability at ArcelorMittal

ArcelorMittal is many different companies in many countries, but also one company on one planet.

There are many environmental and social challenges facing the global economy and our companies at national level.

How can we be true to both?





The questions that drive our sustainability agenda

How can we best position steel and ArcelorMittal as an essential and trusted contributor to the creation of high quality and sustainable lives?





What are the risks and the opportunities, how can we best prepare for these?

Arcelor Mittal

Sustainability trends ArcelorMittal is preparing for

- Safety wellbeing
- "Greening" of consumer products
- "Greening" of infrastructure
- Resource scarcity / waste
- Need to reduce pollution
- More energy but less carbon
- Our customers' sustainability ambitions
- Community empowerment
- Skills gaps
- Greater transparency demanded of business



What could good look like?

0 accidents, a healthy, motivated workforce

Growing market share with automotive and other customers

Preferred choice of architects and infrastructure projects

0 environmental fines and ample water

All by-products sold, steel's reusability leads to new opportunities

Efficient use of energy and low carbon costs

Preferred supplier

Active and welcomed member of the community

Employer of choice amongst the best technical graduates

We can demonstrate the value we bring to society

The business case is clear













Our approach to sustainability

- Sustainability content driven by 10 global sustainable development themes described as "outcomes"
- The ask of country/business units:
 - Make sustainability a leadership agenda
 - Prepare a sustainable development plan based on
 - Analysis of current disruptions and realities (lessons from yesterday)
 - Stakeholder expectations (observations about today)
 - Performance against the 10 sustainable development outcomes (predicting and preparing for tomorrow)
 - Publish a plan and report publicly to stakeholders



Global and local reporting Planning for more integrated reporting





The 10 outcomes in more detail

See our highlights booklet and report for 2014 sustainability performance





10 sustainable development outcomes

Our 10 outcomes are aspirational statements. They outline how we would be able to describe ourselves if we had minimised risks, were creating opportunities and were maximising our contribution towards sustainable development in society.



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1 – Safe, healthy, quality working lives for our people

What this outcome means to us

We need to ensure healthy and safe workplaces, using security responsibly where required, developing people to inspire, encourage and energise those around them and creating a great place to work through strong labour relations and a commitment to respecting human rights.



Performance example: 97% of our steel and mining operations are certified to **OHSAS 18001**



2 – Products that accelerate more sustainable lifestyles

What this outcome means to us

Steel is at the heart of the modern world and offers extensive sustainability benefits to society. Steel's strength, durability and recyclability make it a vital material to support sustainable lifestyles in everyday products.



new products under development aimed at reducing CO₂ emissions

Arcelor Mittal

3 – Products that create sustainable infrastructure

What this outcome means to us

Long-term prosperity depends on high-quality construction, energy and transport infrastructure that's sustainable to produce, flexible to use, and endlessly recyclable. Steel has an important role to play here.



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4 – Efficient use of resources and high recycling rates

What this outcome means to us

In response to the squeeze on resources, the world is moving from a 'take-make-dispose' model of consumption towards a new circular economy in which everything is recycled or reused and nothing is wasted. There may be challenges and opportunities for us as a result. Steel's recyclability gives it an inherent advantage, but there are commercial and technical challenges to overcome.



Performance example: 31 million tonnes of scrap steel were recycled at our steel plants in 2014, avoiding 40 million tonnes of CO₂

5 – Trusted user of air, land and water



What this outcome means to us

Air, land and water are essential for our business and we are heavily dependant upon these shared resources. As the world's population grows, these finite resources are under increasing pressure. Where we don't get it right, our business can face disruptions.



Performance example: \$375 million committed to environmental investments, over half focusing on air and water performance

6 – Responsible energy user that helps create a low carbon future



What this outcome means to us

Steel is an energy and carbon intensive industry. As the world's largest steel producer, we have one of the world's largest carbon footprints. We want our stakeholders to trust us that we are cutting our energy consumption and carbon emissions wherever this is technically and commercially possible.



Performance example: \$200 million in energy gains achieved in 2014; carbon intensity down 2%



7 – Supply chains that our customers trust

What this outcome means to us

We need to manage our supply chain actively and effectively, so our stakeholders and customers can be confident our suppliers behave ethically and work towards upholding robust environmental and social standards.



Performance example: 100% of our strategic and core suppliers and 65% of our global supply chain were assessed against our **code for responsible sourcing** in 2014



8 – Active and welcomed member of the community

What this outcome means to us

We need to maintain our social license to operate which involves developing trust and support of governments and the people who live near our operations. We must understand the expectations of the local community and they must understand ours through maintaining a thoughtful dialogue.



Performance example: \$17.1 million spent in community investment across our operations in 2014; we led the creation of the Ebola Private Sector Mobilisation Group



9 – Pipeline of talented scientists and engineers for tomorrow

What this outcome means to us

A large part of the economy of tomorrow will be in science, technology, engineering and maths (STEM), but as the demand for these roles increases, it will get harder and harder to attract the very best. In Europe, the average age of our employees ranges from 42 to 50 years old. We need to replenish our poor of engineers and technicians before the skills gap has a negative impact on our business.



leading academic institutions around the world

Arcelor/Mittal

10 – Our contribution to society measured, shared and valued

What this outcome means to us

Businesses not only contribute to society through the taxes they pay, but by creating employment, sustaining smaller suppliers and supporting local economies. We need to measure this contribution and ensure that it is widely understood.



Performance example: \$79 billion contributed to national and local economies in which we operate in 2014^{1.}

¹ Reported economic contribution is based on wages and salaries, supplier and contractor payments, corporate income tax and local taxes, capex, dividends, R&D and ArcelorMittal Foundation projects. It does not include all areas where ArcelorMittal contributes to the economy, such as through indirect job creation through the supply chain, and therefore is not exhaustive.



10 sustainable development outcomes

Our 10 outcomes are aspirational statements. They outline how we would be able to describe ourselves if we had minimised risks, were creating opportunities and were maximising our contribution towards sustainable development in society.

- 1. Safe, healthy, quality working lives for our people
- 2. Products that accelerate more sustainable lifestyles
- 3. Products that create sustainable infrastructure
- 4. Efficient use of resources and high recycling rates
- 5. Trusted user of air, land and water
- 6. Responsible energy user that helps create a lower carbon future
- 7. Supply chains that our customers trust
- 8. Active and welcomed member of the community
- 9. Pipeline of talented scientists and engineers for tomorrow
- 10. Our contribution to society measured, shared and valued.

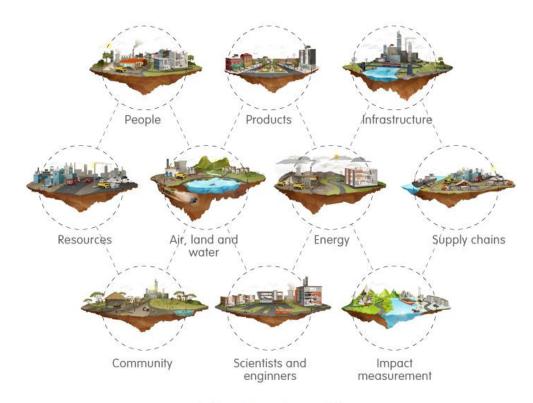
All underpinned by transparent good governance





All underpinned by transparent good governance

Our governance framework underpins how our company is led, managed and structured, from the composition of our board of directors, to the way we expect each employee to behave.



All underpinned by transparent good governance

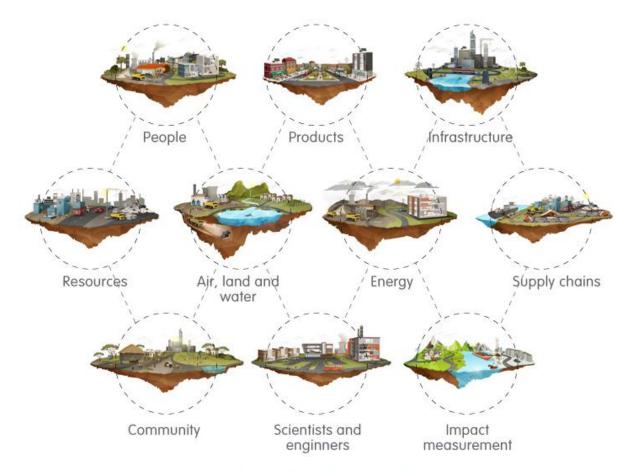


Sustainability as a value creator

- A builder of reputation
- A business free from disruptions and unexpected costs
- A business growing market share and customer loyalty
- Controlling the pace of change



Discussion and Q&A – what are your expectations?



All underpinned by transparent good governance

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