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Global Metals, Mining & Steel Conference 2016 Aditya Mittal, CFO and CEO Europe

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Non-GAAP Measures

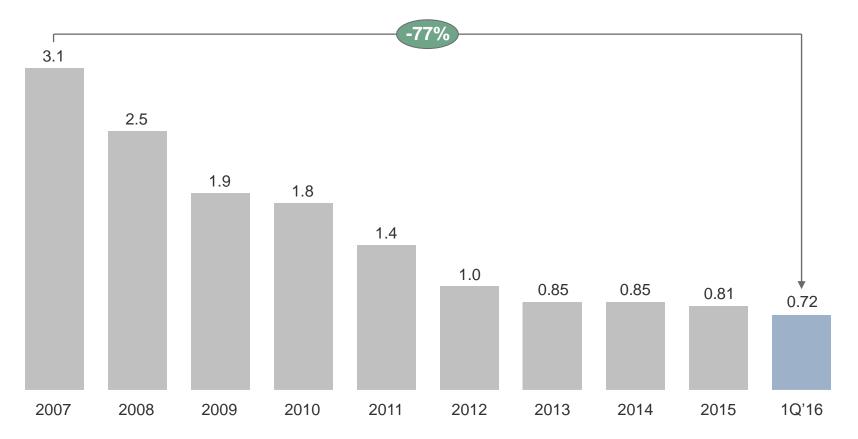
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Safety progress



Health & Safety Lost time injury frequency (LTIF) rate*

Mining & steel, employees and contractors



Continued progress along our journey towards zero harm

Message from Barcelona



- Unique global platform with Europe/US at its core
- Product leadership through commitment to innovation & unrivalled R&D
- Preferred supplier to automotive
- Europe footprint optimising delivering relative performance improvement
- Reduced cash requirements to support improved EBITDA conversion to free cash flow

Conclusion

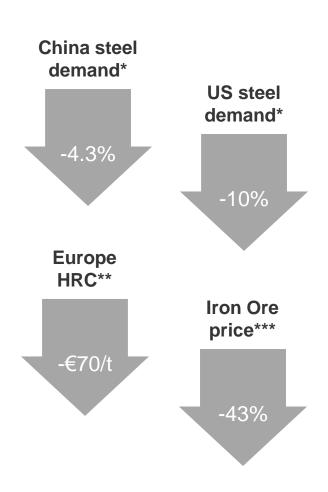


- ArcelorMittal is the leader in the differentiated steel industry
- ArcelorMittal is the leader in steel for automotive and will continue to invest to capture the opportunities
- The learning's of footprint optimisation in Europe will be applied to the US asset base
- The demand recovery in Europe is driving improved steel spreads and profitability
- Clear progress has been achieved on mining costs, cash conversion and repositioning the balance sheet
- Positive outlook for core developed markets

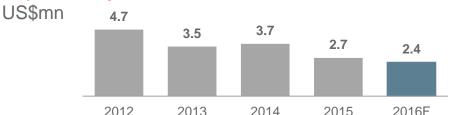
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Challenging past 12 months

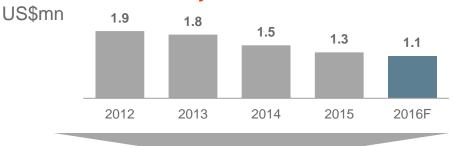




Capex cut by \$2.3bn since 2012



Net interest reduced by \$0.8bn since 2012



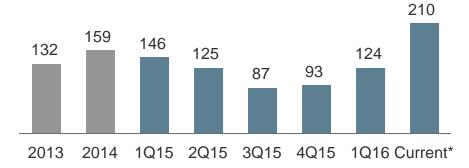
Ended 2015 with net debt of \$15.7bn Lowest level since ArcelorMittal merger

Price environment has improved



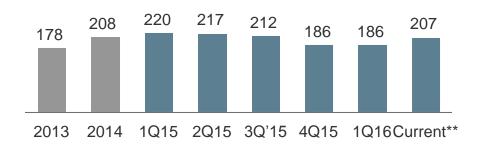
China steel spreads

(\$/t differential between China HRC domestic price ex VAT and international RM Basket, \$/t)

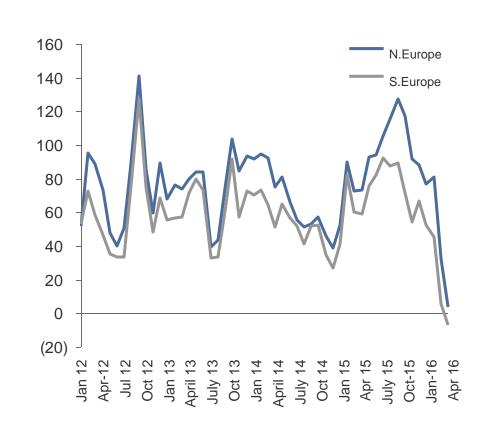


Europe steel spreads

(€/t differential between North Europe domestic HRC price and international RM Basket)



Northern and Southern Europe price differential vs HRC China export FOB Shanghai price Northern and Southern Europe Ex. Works \$/t



Prices have recovered from unsustainable levels of 2H'15

China addressing its excess capacity



11th 5-year plan

- Eliminate capacity below following standard:
- BF $< 300 \text{m}^3$
- BOF < 20t
- EAF < 20t
- By 2005, overall energy consumption < 0.76 tons of coal equivalent; water consumption < 12t per ton
- By 2010, overall energy consumption < 0.73 TCE; water consumption < 8t
- By 2012, overall energy consumption
 0.7 TCE; water consumption
 6t

2009

- Eliminate capacity below following standard by 2011:
 - BF $< 400 \text{m}^3$
 - BOF < 30t
 - EAF < 30t
- By 2011, overall energy consumption < 0.62 TCE; water consumption < 5t per ton; dust emission per ton < 1 kilogram; CO₂ emission per ton < 1.8 kilogram

12th 5-year plan

- Eliminate capacity below following standard:
 - BF $< 400 \text{m}^3$
- BOF < 30t
- EAF < 30t
- By 2015, overall energy consumption < 0.58 TCE; water consumption < 4 m³; SO₂ emission per ton < 1 kilogram

2013 September

- Reduce 80mt capacity
- Increase financial incentives in capacity reduction or volume swap proposals
- Implement
 penalties through
 high electricity &
 water prices for
 those companies
 that fail to meet
 environmental
 standard

2016 February

- Reduce 100-150mt capacity over 5 years
- No projects of new capacity
- There will be a "mandatory" part and a "voluntary" part
- The "mandatory" part uses same criteria as earlier policy but adds criteria for product quality and for safety
- The "voluntary" part will rely upon financial incentives to cut capacity. Special funds* will be used for redeployment incentives and debt restructuring

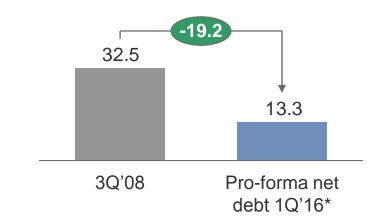
Previous capacity closures more than offset by rapid capacity additions

Balance sheet strengthened

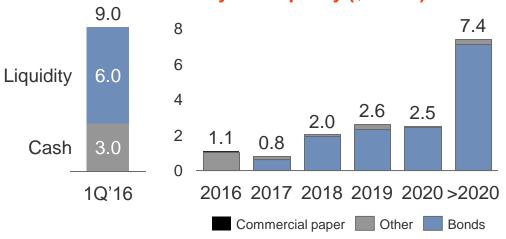


- Successful €2.8bn rights issue
- Gestamp stake sale €0.9bn
- Proceeds used to prepay selected near term debt maturities
 - ✓ Tender offer for bonds (~\$1.bn buyback)
 - ✓ Redemption of \$1.4bn Feb 2017 bond
- Pro-forma liquidity strong at \$9.0bn
- Average pro-forma debt maturity extended to 6.8 years

Pro-forma net debt (\$billion)



Pro-forma debt maturity and liquidity (\$billion)



Action taken to materially strengthen the balance sheet

Action 2020 improvement plan



Experience

Unique

Business driven

Return to >\$85 EBITDA per tonne

\$3bn structural EBITDA improvement

Support annual FCF >\$2bn



Takeaways



- ArcelorMittal is the global steel industry leader
- Actions taken in recent periods to reduce cash requirements enabled net debt reduction in 2015 despite exceptional market conditions
- Global destock has ended and steel spreads are recovering from unsustainable levels
- Lower cash requirements will support improved conversion of EBITDA to free cash
- Balance sheet now amongst the strongest in the industry, reinforcing ArcelorMittal's leadership position
- Commitment to Action 2020 and sustainable improvements to drive outperformance

Appendix





Trade cases



Europe Flat, Long and Tubes								
Prod	Exporter	Status	Timeline					
CRC	AD China Russia	 Investigation initiated May 2015 Provisional measures implemented 12th Feb 2016; Russia up to 28% and China up to 16 % 	Definitive measures could be expected not later than Aug 2016					
HRC	AD China	AD Investigation started 13 th of February 2016	 AD Provisional measures could be expected not later than Nov 2016 AD Definitive measures could be expected not later than May 2017 					
QP	<u>AD</u> China	Investigation initiated 13 th of Feb 2016	 Provisional measures could be expected not later than Nov 2016 Definitive measures could be expected not later than May 2017 					
Rebar (HF)	<u>AD</u> China	Provisional measures implemented 1st February duties from 9.2% to 13%	Definitive measures could be expected not later than August 2016					
Seamless Tubes (Large diameter)	AD China	Investigation confirmed on 13 February	 Provisional measures could be expected not later than Nov 2016 Definitive measures could be expected not later than May 2017 					

Arcelor/V\ITTGI									
US Flat Rolled									
Prod	Exporter	Status	Timeline						
Core	AD/CVD China India Italy Korea Taiwan	 Petition filed on Jun 3, 2015 ITC voted affirmative on Jul 16, 2015 DOC preliminary CVD determinations Q4 2015: China: 26-235%, India: 2.8-7.7%; Italy: 0.04-38%; Korea: 0.69-1.37%; Taiwan – de minimus (no duty imposed) DOC preliminary AD determinations: China 255%; India 6.6-6.9%; Italy 0-3.1%; Korea 2.9-3.5%; Taiwan: 0% 	 DOC final determination (AD/CVD) expected mid-May 2016 ITC final hearing on May 26, 2016 ITC final vote expected late Jun 2016 						
CRC	AD/CVD Brazil China India Korea Russia AD only Japan Netherland UK	 Petition filed on July 28, 2015; ITC voted affirmative Sep 10, 2015 (Netherlands imports negligible) DOC preliminary CVD determinations: Brazil: 7.4%, China: 227%, India: 4.4%, Russia: 0-6.3%, Korea: de minimis (no duty imposed) DOC preliminary AD determination: China: 265.79%, India: 6.78%, Japan: 71.35%, Korea: from 2.17 to 6.85%, Russia: from 12.62% to 16.89%. UK from 5.79% to 31.39% 	 DOC final determination on China and Japan expected mid-May; all other countries expected mid-July 2016 ITC hearing on May 24, 2016 ITC vote on China/Japan expected late June; all others expected late Aug 2016 						
HRC	AD/CVD Korea Turkey Brazil AD only Japan, Netherland, Australia, UK	 Petition filed Aug 11, 2015 ITC voted affirmative on Sep 24, 2015 DOC preliminary CVD determinations: Korea: de minimis, Turkey: de minimis, Brazil: 7.42% DOC preliminary AD determination: Australia: 23%; Brazil: 34%; Japan: 7-11%, Netherlands: 5%; South Korea: 4-7%; Turkey: 5-7%; UK: 49% 	 DOC final determination (AD/CVD) expected early Aug 2016 ITC final hearing on Aug 4, 2016 ITC final vote expected early Sept 2016 						
QP	AD/ CVD Brazil, China, Korea AD Austria, Belgium, France, Germany, Italy, Japan, South Africa, Turkey, and Taiwan	 Petition filed April 8, 2016 Initiation of DOC investigation expected Apr 28, 2016 ITC preliminary determination expected in late May 2016 and DOC AD preliminary determination expected mid-Sept. or early Nov. depending on extensions 	 ITC Staff conference Apr 29, 2016 ITC preliminary determination late May 2016 DOC AD preliminary determinations mid- Sept or early Nov depending on extensions 						

Strategic progress in 2016



- Balance sheet materially strengthened
 - ✓ Rights issue complete: \$3.2 billion raised
 - Pro-forma net debt at end of 1Q'16 of \$13.3bn*
- Improved conversion of EBITDA to FCF
 - ✓ EBITDA "free cash flow breakeven" point reduced to \$4.5bn
- Focus on capex discipline
- Cost control and operational excellence
 - Action 2020 plan underway
- Portfolio optimization ongoing
 - Sale of US long products division Vinton and LaPlace
 - ✓ Closure / idling of non-performing assets

Automotive business development

- Calvert ramp up progressing :
 - Automotive certification ongoing and increased utilization
 - ✓ Phase 1: Slab yard expansion complete
- Automotive awards:
 - ✓ General Motors awarded ArcelorMittal its "Supplier of the Year award" for the 3rd consecutive year
 - ✓ Ford gave ArcelorMittal its highest ranking for the 5th consecutive year
- ArcelorMittal and Voestalpine announce global market launch of galvanized, press hardened steels for direct hot forming

Strategic priorities on track and progressing well

Global presence, industry leading product portfolio and continuous investment



- World's leading steel and mining company
- Developed markets are core
- Low cost assets.... well positioned on global cost curve
- Optimized asset base in Europe...
 - ... next comes the US footprint optimization
- Primary position in premium grades & global automotive...
 - ... supported by **industry leading R&D capability** with 12 major research centres globally
- Capacity to capitalize on demand recovery
- Roadmap to achieve annual FCF of \$2bn by 2020 (at current spreads)

1Q 2016 financial results





1Q'16 performance impacted by lagged effect of weak steel pricing



- EBITDA: 1Q'16 EBITDA of \$0.9bn
- Steel performance: primarily impacted by low steel selling prices (-8.7% QoQ) offset by improved steel shipments (+8.8% QoQ)
- Mining performance: EBITDA stable as improved costs offset seasonally lower volumes
- Net loss: driven by lower operating result and deferred tax
- Net Debt: Pro-forma net debt of \$13.3 billion* as of March 31, 2016 giving effect of proceeds from successful capital raise and Gestamp asset sale

(USDm) unless otherwise shown	1Q'16	4Q'15	3Q'15	2Q'15	1Q'15
Steel shipments (Mt)	21.5	19.7	21.1	22.2	21.6
Iron ore shipments market price (Mt)	7.8	9.9	10.3	10.8	9.4
Sales	13,399	13,981	15,589	16,890	17,118
EBITDA	927	1,103	1,351	1,399	1,378
Net (loss) / income	(416)	(6,686)**	(711)	179	(728)
Adjusted net (loss) / income	(176)	(375)	(63)	153	(36)

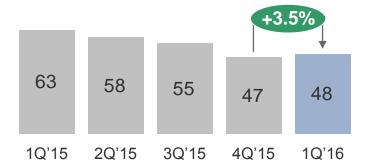
1Q'16 EBITDA impacted by low steel selling prices

Mining performance stable in 1Q'16

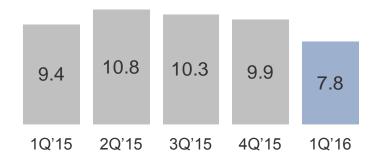


- EBITDA: 1Q'16 EBITDA stable vs 4Q'15
- Prices: Iron ore reference prices +3.5% QoQ
- Lower volumes:
 - Seasonally lower production/shipments in Canada
 - Operational scope change at Liberia (capacity reduced from 5mtpa to 3mtpa to increase competitiveness)
 - Volcan mine closure (c. annual 2Mt impact)
 - For FY 2016, marketable shipments are expected to decline by ~10% vs. 2015
- Ongoing cost reduction: FY'16 iron ore cash costs expected to be reduced by >10%
- Cash flow: FCF breakeven point of \$40/t*

Iron ore 62% Fe Platts (CFR) (\$/t)



Market price iron ore shipments (Mt)



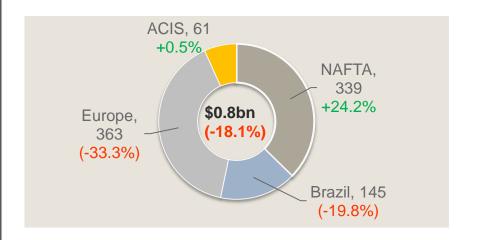
Mining profitability stable as improved prices and costs offset seasonally lower volumes

* CFR China 62% Fe

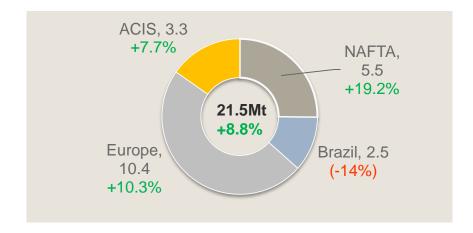
Steel performance: EBITDA declined due to lagged impacts of weak steel pricing



1Q'16 Steel-only* EBITDA (\$M) vs. 4Q'15



1Q'16 Steel shipments (Mt) vs. 4Q'15



- Steel-only EBITDA down 18.1% QoQ to \$0.8bn → lower ASP (-8.7%) offset by improved volumes (+8.8%)
 - NAFTA: Improved market demand following end of destock and cost performance offset by lower ASP (-10.1%)
 - Brazil: Impacted by ongoing weak demand and Tubular business (impacted by currency devaluation) → steel shipments and ASP declined (-14%) and (-16.1%) respectively
 - Europe: Performance impacted by lagged effect of weak steel prices (-6.7%), partially offset by improving steel volumes
 - ACIS: Improved volumes and costs performance offset weak pricing (-10.2%)

1Q'16 EBITDA primarily impacted by low steel selling prices

Outlook and guidance



- The Company expects FY 2016 EBITDA to be in excess of \$4.5 billion. The impact
 of the improving steel spread environment is expected to be fully reflected in the results
 of the second half of the year.
- The Company's cash requirements in 2016 are expected to total \$4.5 billion, a greater than \$1 billion reduction as compared to 2015. The components of this reduction are: lower capex spend (FY 2016 capex is expected to be approximately \$2.4 billion as compared to \$2.7 billion in FY 2015), lower interest expenses (FY 2016 net interest is expected to be approximately \$1.1 billion as compared to \$1.3 billion in FY 2015); no dividend in respect of the 2015 financial year; and lower cash taxes.
- The improving market conditions are likely to consume working capital in 2016 (current estimate ~\$0.5 billion); the Company, nevertheless, continues to expect to be free cash flow positive in 2016.

MACRO (highlights)

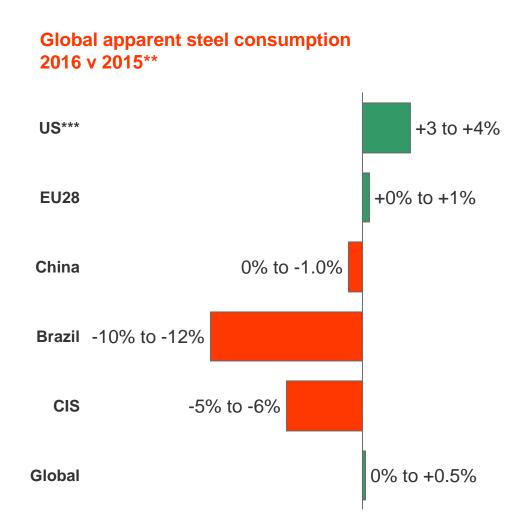




Global PMI point to improving manufacturing



- Global manufacturing output continues at a slightly improved pace; ArcelorMittal PMI 51.1 in Mar'16*
- US: Underlying demand continues to grow mainly driven by construction. Manufacturing outside energy related sectors has improved, supported by the recent US\$ weakening. PMI back to 52 in Mar'16, from <50
- Europe: Gradual demand recovery continues. Low oil prices and employment growth supporting consumers and rising auto demand
- Brazil: Deep recession through 2016 as a crisis in confidence continues, dampening consumer spending and investment, negatively impacting manufacturing
- China: Gradual improvement in PMI from below 50 levels since Mar'15. Strength of house sales and infrastructure investment supporting demand and sentiment
- CIS: Ongoing recession in Russia impacting domestic steel demand but recent signs of recovery from low levels in Ukraine



Positive industry signals



Supply side reforms in China

- Government targets to reduce capacity by 100-150Mt are encouraging
- Backed by new "Industry Structure Reform Fund" to provide social support
- Supply side reform will take time

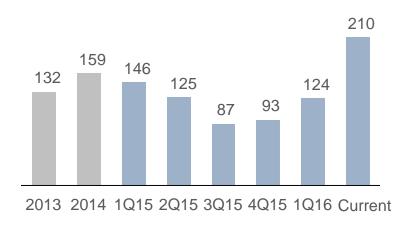
Steel price recovery

- Stabilization of price environment brought an end to destocking cycle
- Steel spreads rapidly recovering in all key markets

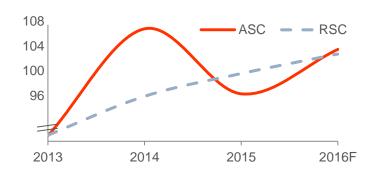
Encouraging demand outlook

- Positive real demand growth in core developed markets continues
- US ASC in 2016 will likely be boosted by end of destocking cycle
- European demand remains positive

China steel spreads (\$/t)*



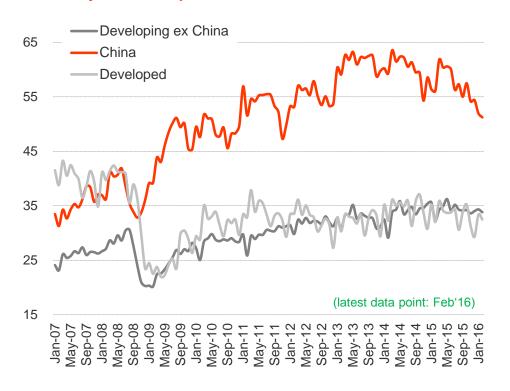
US steel demand: Apparent (ASC)** vs. Real (RSC)



Global ASC rates

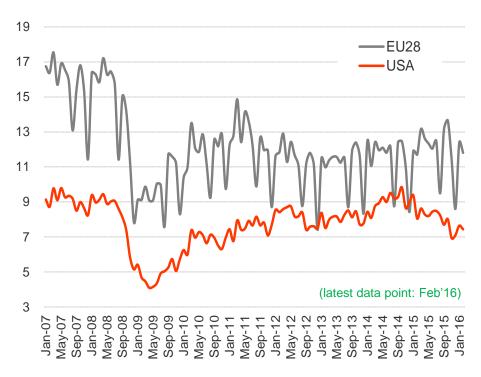


Global apparent steel consumption (ASC)* (million tonnes per month)



- Global ASC +1.4% in 1Q'16 vs. 4Q'15
- Global ASC -3.0% in 1Q'16 vs. 1Q'15
- China ASC -1.3% in 1Q'16 vs. 4Q'15
- China ASC -5.9% in 1Q'16 vs. 1Q'15

US and European apparent steel consumption (ASC)* (million tonnes per month)



- US ASC +7.4% in 1Q'16 vs. 4Q'15
- US ASC -9.1% in 1Q'16 vs. 1Q'15
- EU28 ASC +10.2% in 1Q'16 vs. 4Q'15
- EU28 ASC -0.1% in 1Q'16 vs. 1Q'15

Global ASC improved in 1Q'16 v 4Q'15 primarily in US and European markets

Construction markets in developed market



United States

- Non-residential growth weaker led by weaker manufacturing investment. Architecture Billings Index (ABI) remained in positive territory in Mar'16 to just over 50
- Residential will lead growth in construction in 2016. Non-residential to grow more slowly in 2016 from 8% in 2015 due to reduced spending in manufacturing

Europe

- EU28 construction output grew almost 1.5% y-oy in 2015 due mainly to strong civil engineering, with a pick-up in buildings growth toward year end
- EU28 construction growth expected to increase to 2 to 3% in 2016 with all major construction markets growing.

US residential and non-residential construction indicators (SAAR) \$bn*



Eurozone and US construction indicators**

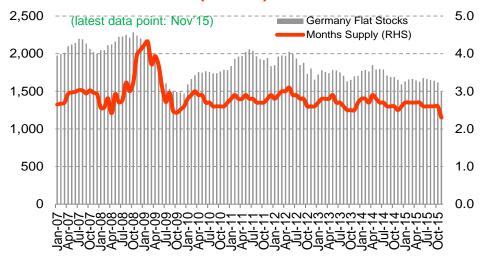


Construction gradually improving

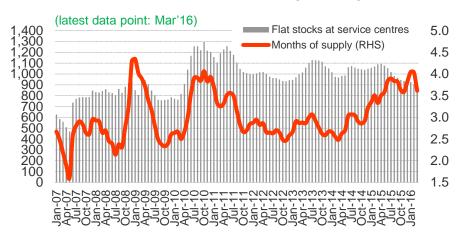
Regional inventories

Arcelor Mittal

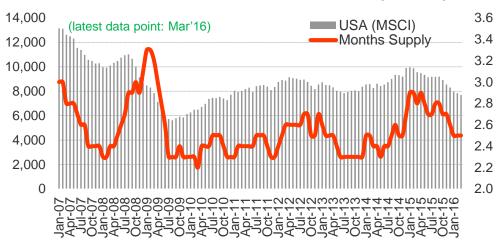
German inventories (000 Mt)



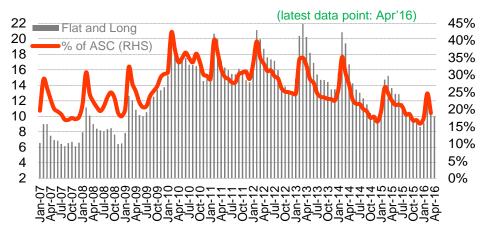
Brazil service centre inventories (000 Mt)



US service centre total steel inventories (000 Mt)



China service centre inventories* (Mt/mth) with ASC%



Inventory trends

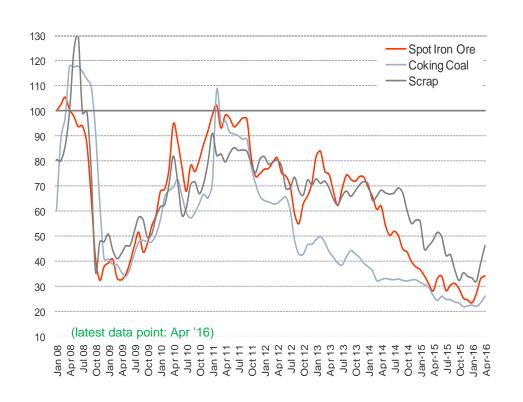
* Source: WSA, Mysteel, ArcelorMittal Strategy estimates

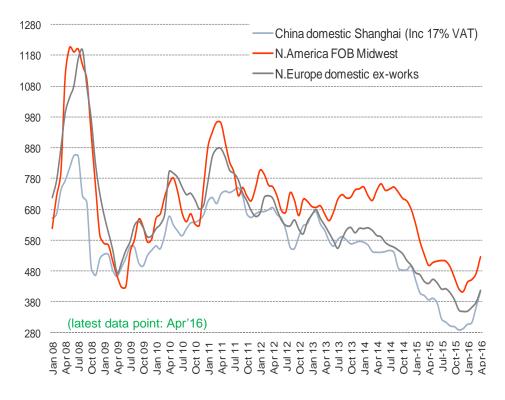
Raw material and prices



Spot iron ore, coking coal and scrap price (index IH 2008=100)*

Regional steel price HRC (\$/t)



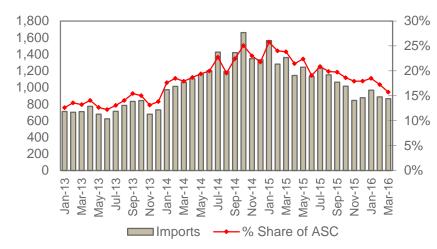


Imports into US declining

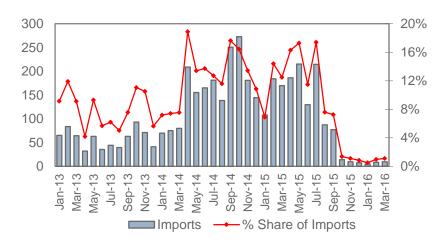
- Carbon flat roll imports into the U.S. in 1Q'16 dropped 35.4% vs. 1Q'15
- Flat roll import market share fell to 17.1% in 1Q16 vs. 24.6% in 1Q15. Import market share in March'16 of 15.7% was at its lowest level since December'13
- Domestic producers have been benefiting from the falling imports into the U.S.
- Due to high preliminary CVD and AD margins for CORE and CRC, imports of carbon flat roll from China have reduced significantly. Recent plate trade case could push direct flat roll imports from China down further, assuming high preliminary CVD and AD margins are applied



Imports - Carbon Flat Roll '000 tons*



Chinese Imports - Carbon Flat Roll '000 tons*



China overview



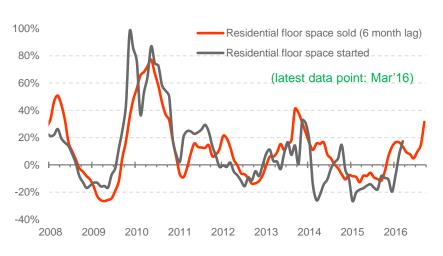


China overview

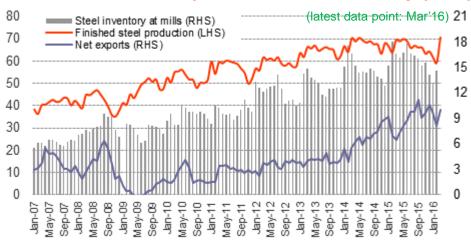


- Chinese GDP growth eased slightly in 1Q'16 but stimulus measures, a turn-around in real estate and better exports led to a rebound in activity in March
- Fixed investment, particularly state sponsored, improved in Mar'16 as a rebound in both infrastructure and real estate offset continued weak manufacturing investment
- Rapidly rising house sales (+32% y-o-y 1Q'16) has led to a jump in new starts. Yet, housing inventory remains high and real estate demand declines on year-on-year basis
- 2016 real demand still expected to decline in 2016 and outlook is only marginally better than expected but ASC will continue to be supported by an end to destocking
- Crude steel production is expected to decline again in 2016, despite a near stabilisation in domestic demand, as exports decline from 112mt level in 2015

China construction % change YoY, (3mth moving av.)*



Crude steel finished production and inventory (mmt)

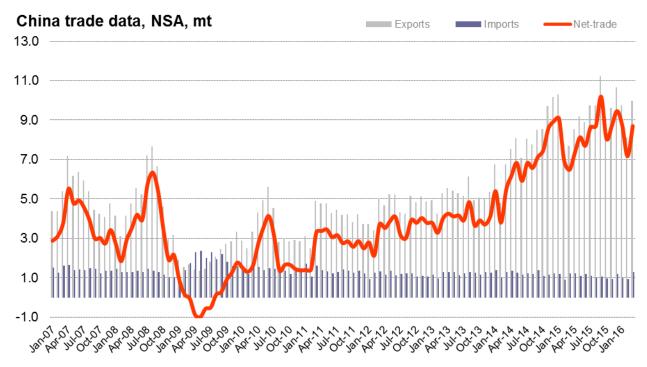


Economic growth eased as steel demand negatively impacted by real estate

China exports expected to decline



China exports Mt*

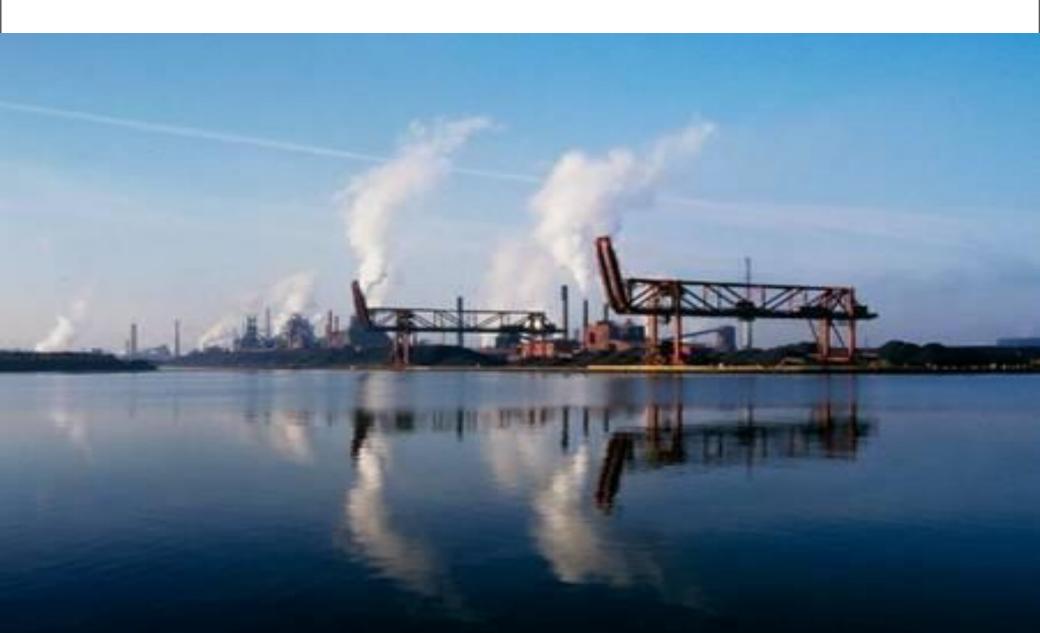


- April exports of 9.08Mt, down 9% m/m (March at 9.98Mt), up 6% y/y; exports in first 4 months 2016 up 8% y/y to annualized rate of 110.7Mt
- Expect 2016 steel exports to be lower y/y given improved domestic demand and trade measures
- Chinese exports reached record highs in 2015 of 112.4Mt (+20% vs 2014) representing 14% of domestic production vs 11% in 2014.

China exports remain at elevated levels

Steel investments





Europe: ArcelorMittal Krakow Poland



On July 7, 2015, ArcelorMittal Poland announced it will restart preparations for the relining of BF#5 in Krakow, which is coming to the end of its lifecycle in mid-2016.

- Further investments in the primary operations include:
 - The modernization of the BOF #3 → Total expected cost PLN 200m (more than €40m).
- Investment in the downstream operations include:
 - The extension of the hot rolling mill capacity by 0.9Mtpa
 - Increasing the hot dip galvanizing capacity by 0.4Mtpa
 - Expected completion in 2016 → Total capex value of both projects expected to exceed PLN 300m (€90m)





Dofasco (NAFTA)

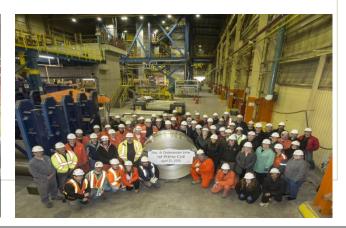


Cost optimization, mix improvement and increase of shipments of galvanized products:

- Phase 1: New heavy gauge galvanize line (#6 Galvanize Line):
 - Completed construction of heavy gauge galvanizing line #6 (cap. 660ktpy) and closure of line #2 (cap. 400ktpy)
 → increased shipments of galvanized sheet by 260ktpy, along with improved mix and optimized cost
 - Line #6 will incorporate AHSS capability → part of program to improve Dofasco's ability to serve customers in the automotive, construction, and industrial markets
 - The first commercial coil was produced in April 2015 with ramp up ongoing
- Phase 2: Approved galvanize line conversion to Galvalume and Galvanize:
 - Restart conversion of #4 galvanize line to dual pot line (capacity 160ktpy of galvalume and 128ktpy of galvanize products) and closure of line #1 galvanize line (cap.170ktpy of galvalume) → increased shipments of galvanized sheet by 128ktpy, along with improved mix and optimized cost
 - Expected completion in 2016







VAMA-JV with Hunan Valin



- VAMA: JV between ArcelorMittal and Hunan Valin which will produce steel for high-end applications in the automobile industry, supplying international automakers and first-tier Chinese car manufacturers as well as their supplier networks for rapidly growing Chinese market
- Construction of automotive facility: State of the art pickling tandem CRM (1.5Mt); Continuous annealing line (1.0Mt), and Hot dip galvanizing line (0.5Mt)
- Capex ~\$832 million (100% basis) → First automotive coils produced during 1Q 2015
- Recent developments:
 - VAMA has completed development of DP780, BH180 and Ductibor and received approval on advanced high strength steel and USIBOR by key auto OEMs.
 - During 1Q'16, VAMA completed homologation of IF, USIBOR and DP600 with tier 1 auto OEMs; also officially homologated by some of the biggest domestic OEM's
 - Obtained ISO/TS16949 certification







AM/NS Calvert JV



Investment in the existing No.4 continuous coating line: Project completed 1Q 2015:

- Increases ArcelorMittal's North American capacity to produce press hardenable steels → one of the strongest steels used in automotive applications, Usibor®, a type one aluminum-silicon coated (Al Si) high strength steel
- AM/NS Calvert will also be capable of producing Ductibor®, an energy-absorbing high strength steel grade designed specifically to complement Usibor® and offer ductility benefits to customers
- Modifications completed at the end of 2014 and the first commercial coil was produced in January 2015

Slab yard expansion to increase Calvert's slab staging capacity and efficiency (capex \$40m):

- To expand the HSM slab yard bays 4 & 5 with overhead cranes and roller table to feed the HSM → production up to 5.3mt/year of coils.
- The current HSM consists of 3 bays with 335kt capacity for incoming slabs → (less than the staging capacity required to achieve 5.3mt target).
 - Phase 1 completed 1Q 2016: Slab yard expansion of Bay 4 and minor installations for Bay 5 → increase coil production up to 4.6mt/pa
 - Phase 2: Slab yard expansion Bay 5 → Increase coil production from 4.6mt/pa to 5.3mt/pa. Completion expected in 2017



Investment in Calvert to further enhance automotive capabilities

Acindar (Brazil segment)

Arcelor Mittal

New rolling mill at Acindar (Argentina):

- New rolling mill (Huatian) in Santa Fe province to increase rebar capacity by 0.4mt/year for civil construction market:
 - New rolling mill will also enable Acindar to optimize production at its special bar quality (SBQ) rolling mill in Villa Constitución, which in future will only manufacture products for the automotive and mining industries
- Estimated capital expenditure of ~\$100m
- Project completed in 1Q 2016 and currently under ramp up







Automotive





Leader in steel for automotive



- ArcelorMittal is the global leader in steel for automotive
- Global R&D platform sustains a material competitive advantage
- Proven record of developing new products and affordable solutions to meet OEM targets
- Advanced high strength steels used to make vehicles lighter, safer and stronger
- Automotive business backed with capital ongoing investments in product capability
- Leveraging ArcelorMittal's capabilities to expand its geographic footprint into emerging markets
- Focused investment to capture growth opportunities:
 - AM/NS Calvert JV: Break-through for NAFTA automotive franchise
 - VAMA JV in China: Auto certifications progressing
 - Dofasco: Galvanizing line expansion underway

S-In-Motion SUV/Mid-Size Sedans



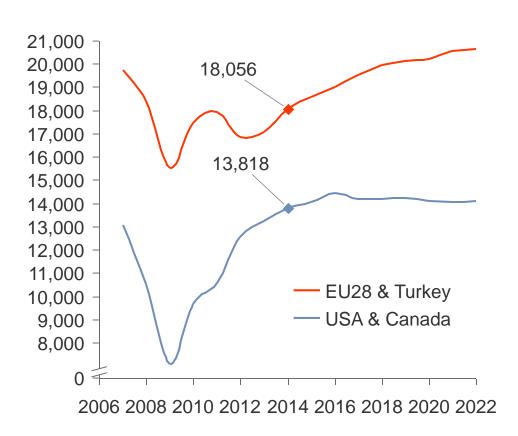
AM/NS Calvert



Automotive growth in developed world



USA / Canada and EU28 + Turkey vehicles production units

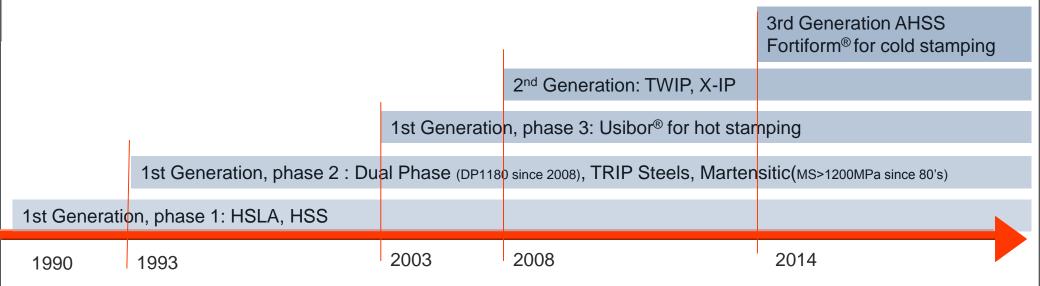


 USA and Canadian automotive production forecast to stabilize at ~14m units level

EU28 and Turkey recovery ongoing.
 Expected to return to 2007 level in 2017 with further growth potential beyond

Through innovation, steel remains the material of choice





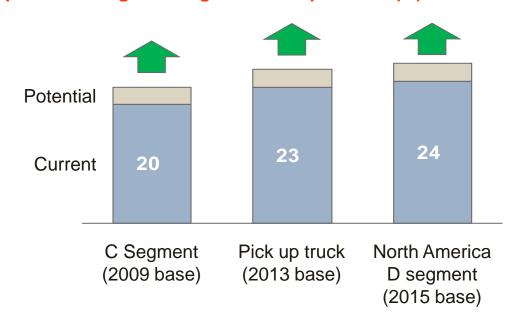
- ArcelorMittal has developed a unique full range of coated Advanced High Strength Steels in the last 25 years
- This has had significant impact on automotive construction:
 - Safety: Most vehicles get 5 stars NCAP rating today
 - Weight saving: Body structures are 25% lighter than in the 1980s
 - Environment: 6% less greenhouse gas emissions than in the 1980s
 - Corrosion protection: 12 years is the mainstream guarantee for corrosion thanks to the huge share of coated products

Further weight reduction potential



- Due to a very aggressive and weight reduction driven product development, ArcelorMittal keeps enhancing:
 - Our portfolio of products for cold stamping with developments like Fortiform®, our family of 3rd Generation AHSS
 - Our portfolio of products for hot stamping with Usibor® 2000 and Ductibor® 1000

Further potential weight savings with new products (%)



Potential weight savings of additional 3% over the next 2 years across our solutions

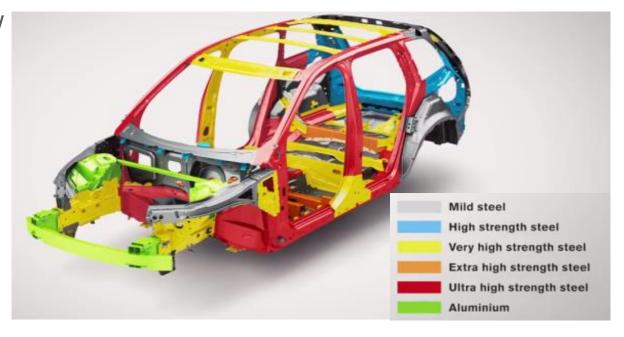
New product developments to offer an additional 3% weight reduction in next 2 years

Volvo XC90: Steel provides maximum occupant protection in all crash scenarios



The all-new Volvo XC90 is now made with about 40% of hot-formed boron steel, including the entire safety cage protecting the occupants.





"This [use of hot-formed boron steel] is approximately five times more than the first generation XC90. To our knowledge, this high usage of high-strength steel is unique compared with our competitors."

- Prof. Lotta Jakobsson, Senior Technical Specialist Safety,
- Volvo Cars Safety Centre in press release about Volvo's new XC90, July 22, 2014

Chevrolet Colorado/GMC Canyon utilizes Usibor® to offer full-size capabilities in mid-size truck ArcelorMittal

The 2015 Chevrolet Colorado and GMC Canyon showcases Usibor® 1500 in their updated body structure to enhance performance, safety and mass reduction without comprised

Use of Usibor® 1500 in Chevrolet Colorado/GMC Canyon







S-in motion®: Mid-Size Sedan & SUV



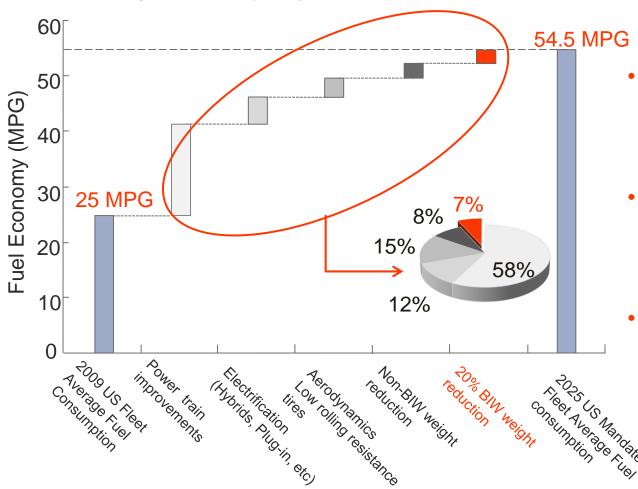
- Offers one platform for both the mid-size sedan and SUV
- Official launch 1Q 2016
- Achieves more than 20% weight reduction from a 2015 baseline
- Includes body structures, doors, rear suspension and bumper systems
- Approximately 25% of the underbody mass of the SUV solution is carried over from the sedan solution
 - 86 of 241 vehicle parts were applied to the SUV solution from the sedan
- Representative 2015 baseline vehicles include:
 - Mid-size sedan: Ford Fusion, Honda Accord, Chevrolet Malibu, Toyota Camry and Nissan Altima
 - Mid-size SUV: Ford Explorer, Jeep Grand Cherokee, Chevrolet Traverse, Toyota Highlander, Honda Pilot and Nissan Pathfinder

S-in motion® Mid-Size Sedan S-in motion® Mid-Size SUV

Technologies to meet US 2025 fuel economy mandate







- A range of technologies are being implemented by automakers to reach the 54.5 MPG target
- Power train, electrification, aerodynamics and rolling resistance are the largest contributors
- Weight reduction is necessary to close the gap and compensate for under achievement by other technologies

20% BIW weight reduction ie required to meet the 54.5 MPG target

GROUP (highlights)





Global scale, regional leadership



Key performance data 12M 2015

	NAFTA	Brazil*	Europe	Mining	ACIS
Revenues (\$bn)	17.3	8.5	31.9	3.4	6.1
% Group**	27%	13%	50%	5%	10%
EBITDA (\$bn)	0.9	1.2	2.4	0.5	0.3
% Group**	17%	24%	46%	9%	6%
Shipments (M mt)	21.3	11.5	40.7	62.8***	12.5
% Group	25%	14%	48%		15%

~209,400 employees serving customers in over 170 countries

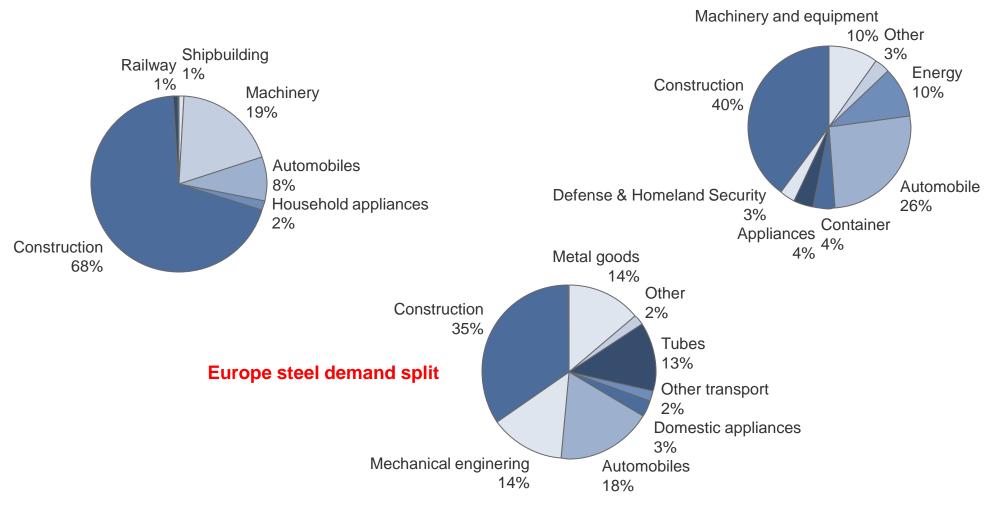
Global scale delivering synergies

Steel demand by end market





US steel demand split



Regional steel demand by end markets

Largely exposed to the developed markets of NAFTA and EU



Sales by destination as % of total Group

CANADA	4%
MEXICO	3%
USA	20%
NAFTA	26%

BRAZIL	8%
ARGENTINA	2%
Others	3%
LATAM	13%



BELGIUM	2%
FRANCE	6%
GERMANY	9%
ITALY	3%
SPAIN	5%
Others	6%
EU 15	30%
CZECH REPUBLIC	2%
POLAND	4%
ROMANIA	1%
Others	2%
Rest EU	9%
EU	39%

Africa 7%

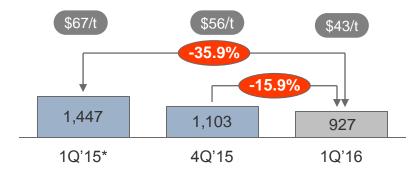
Group performance 1Q'16 v 4Q'15



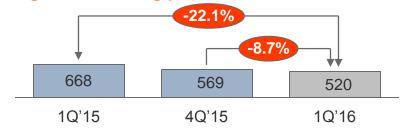
1Q'16 v 4Q'15 analysis:

- Crude steel production increased 7% to 23.2Mt with increases in NAFTA and Europe offset in part by decease in Brazil.
- Steel shipments increased 8.8% due to improvements across all steel divisions except Brazil driven by weak demand (NAFTA (+19.2%), Europe (+10.3%) and ACIS (+7.7%), Brazil (-14.0%)
- Sales in 1Q 2016, were 4.2% lower primarily due to lower ASP (-8.7%) and lower market priced iron ore shipments (-21.1%), offset in part by higher steel shipments (+8.8%) and higher iron ore reference prices (+3.5%)
- EBITDA declined 15.9% primarily due to lower ASP offset in part by higher steel shipment volumes
- 4Q'15 operating performance was impacted by \$4.7bn impairments charges (including \$0.9bn with respect to the Mining segment goodwill and \$3.8bn related to fixed assets) and \$0.9bn exceptional charges (primarily \$0.8bn inventory related charges following the rapid decline of international steel prices and litigation and other costs in South Africa \$0.1bn). There were no such impairment or exceptional items in 1Q'16.

Underlying EBITDA (\$ Millions) and EBITDA/t



Average steel selling price \$/t



Steel shipments (000't)



Group performance declined primarily due to lower steel prices

Segments





NAFTA performance 1Q'16 v 4Q'15



1Q'16 v 4Q'15 analysis:

- · Crude steel production increased 9.9% to 5.6mt.
- Steel shipments increased 19.2% to 5.5mt, primarily driven by a 20.8% increase in flat product steel shipments and 11.7% increase in long product shipment volumes (mainly Canada and Mexico).
- Sales in 1Q 2016 increased by 6.2% to \$3.8bn, primarily due to higher steel shipment volumes, offset in part by lower ASP (-10.1%).
- EBITDA in 1Q'16 increased 24.2% primarily due to higher steel volumes, lower costs and improved performance at Calvert.
- Operating performance in 4Q'15 was impacted by impairments
 totalling \$507m with respect to the intended sale of Long Carbon
 facilities in the US (ArcelorMittal LaPlace, Steelton and Vinton
 totalling \$0.2bn), and following planned asset optimization at Indiana
 Harbor East and West in the US (\$0.3bn). In addition, operating
 performance in 4Q 2015 was impacted by exceptional inventory
 related charges of \$353m following the rapid decline of steel prices.

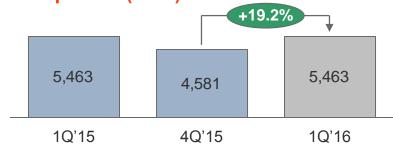
Underlying EBITDA (\$ Millions) and EBITDA/t



Average steel selling price \$/t



Steel shipments (000't)

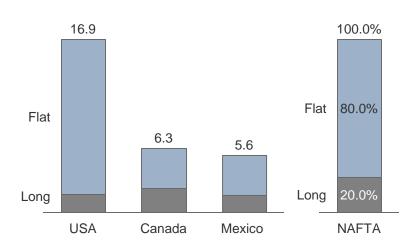


Performance improved due to higher volumes and lower costs, partly offset by lower steel prices

NAFTA



Crude steel achievable capacity (million Mt)



Number of facilities (BF and EAF)

NAFTA	No. of BF	No. of EAF
USA	7	6
Canada	3	4
Mexico	1	4
Total	11	14

Geographical footprint and logistics



The map is showing primary facilities excl. Pipes and Tubes.

NAFTA leading producer with 28.7Mt /pa installed capacity

Brazil performance 1Q'16 v 4Q'15



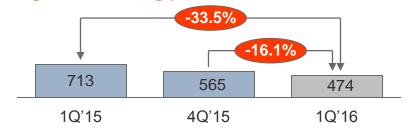
1Q'16 v 4Q'15 analysis:

- Brazil segment crude steel production decreased 6.4% to 2.7mt in 1Q 2016
- Steel shipments in 1Q 2016 decreased by 14.0% to 2.5mt, primarily due to a 17.3% decrease in flat steel shipments and 7% decrease in long product shipments (primarily in neighboring countries to Brazil -20.4%) due to slowdown in demand.
- Sales in 1Q 2016 decreased by 40.0% to \$1.3bn, due to lower ASP (-16.1%), and lower steel shipments.
- EBITDA in 1Q 2016 declined by 19.8% to \$145m on account of lower ASP (primarily long steel products -9.2%), lower steel shipment volumes as well as weaker Tubular operations in Venezuela.
- Operating performance in 4Q 2015 was impacted by the \$176 million impairment related to Point Lisas (Trinidad and Tobago) indefinitely idled, and exceptional charges of \$52m relating to inventory write down in Point Lisas.

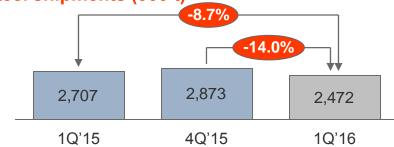
EBITDA (\$ Millions) and EBITDA/t



Average steel selling price \$/t



Steel shipments (000't)

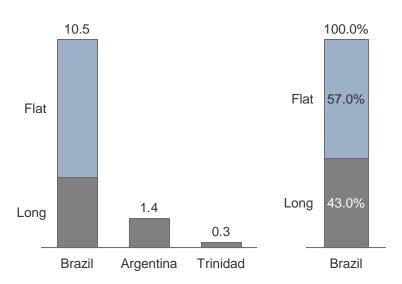


Performance declined due to lower volumes and steel prices; weaker Tubular performance

Brazil



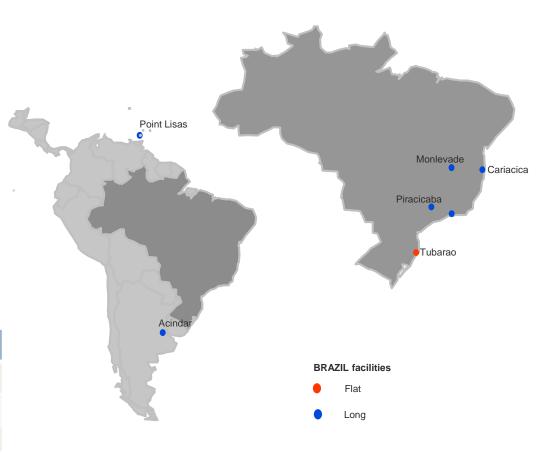
Crude steel achievable capacity (million Mt)



Number of facilities (BF and EAF)

	No. of BF	No. of EAF
Flat	3	-
Long	3	8
Total	6	8

Geographical footprint and logistics



The map is showing primary facilities excl. Pipes and Tubes.

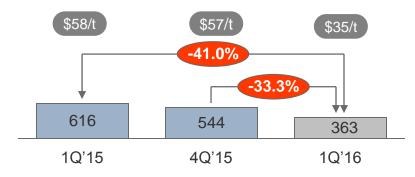
Europe performance 1Q'16 v 4Q'15



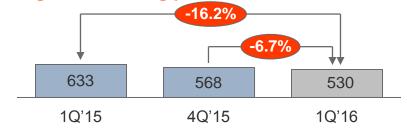
1Q16 v 4Q15 analysis:

- Europe segment crude steel production increased by 11.8% to 11.2mt in 1Q 2016
- Steel shipments in 1Q 2016 increased by 10.3% to 10.4mt, primarily due to a 13.7% increase in flat product shipment volumes.
- Sales in 1Q 2016 increased 1.1% to \$7.2bn as compared to 4Q'15, primarily due to higher steel shipments as discussed above, offset in part by lower ASP which declined by 6.7% overall, (flat and long products declined 7.1% and 6.7%, respectively).
- EBITDA in 1Q 2016 decreased by 33.3% to \$363m, mainly driven by lower ASP offset in part by higher steel shipment volumes and improved cost performance. Operating performance in 4Q 2015 was impacted by impairments of \$398m primarily in connection with the idling for an indefinite time of the ArcelorMittal Sestao plant in Spain and exceptional charges of \$345m, relating to the write-down of inventories following the rapid decline of steel prices.

EBITDA (\$ Millions) and EBITDA/t



Average steel selling price \$/t



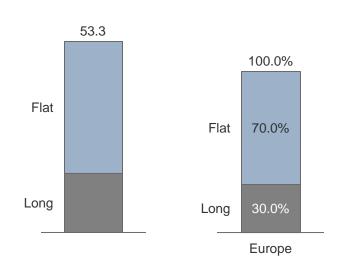
Steel shipments (000't)



Europe



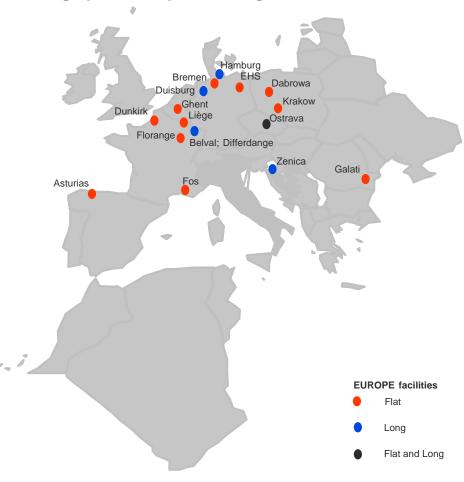
Crude steel achievable capacity (million Mt)



Number of facilities (BF and EAF)

EUROPE	No. of BF	No. of EAF
Flat (*)	20	5
Long	5	10
Total (*)	25	15

Geographical footprint and logistics



The map is showing primary facilities excl. Pipes and Tubes.

Europe leading producer with 53.3Mt /pa installed capacity

(*) Excludes 2BF's in Florange

ACIS performance 1Q'16 v 4Q'15



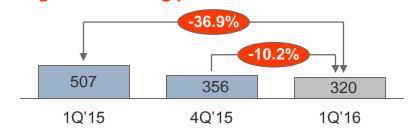
1Q16 v 4Q15 analysis:

- ACIS segment crude steel production in 1Q'16 was stable at 3.7mt.
- Steel shipments in 1Q'16 increased by 7.7% to 3.3mt primarily due to increased shipments in South Africa due to seasonality.
- Sales in 1Q'16 decreased by 4.7% to \$1.2bn, primarily due to lower ASP (-10.2%) offset in part by higher steel shipments as discussed above.
- EBITDA in 1Q'16 of \$61m was stable compared to 4Q'15, primarily due to lower ASP offset in part with higher steel shipments and improved costs.
- Operating performance in 4Q'15 was impacted by impairments of \$267m primarily with respect to the Saldanha plant in South Africa due to its revised competitive outlook, and exceptional charges of \$159m primarily relating to a deferred stripping prepayment, a provision in relation to competition cases in South Africa and the write-down of inventories following the rapid decline of steel prices.

EBITDA (\$ Millions) and EBITDA/t



Average steel selling price \$/t



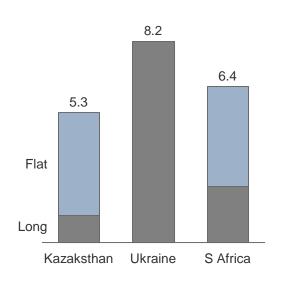
Steel shipments (000't)



ACIS

Arcelor Mittal

Crude steel achievable capacity (million Mt)





Number of facilities (BF and EAF)

ACIS	No. of BF	No. of EAF
Kazakhstan	3	-
Ukraine	5	-
South Africa	4	2
Total	12	2

Geographical footprint and logistics



The map is showing primary facilities excl. Pipes and Tubes.

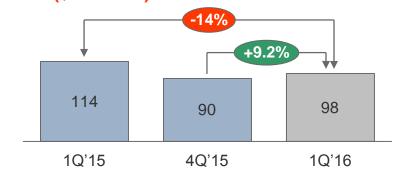
Mining performance 1Q'16 v 4Q'15



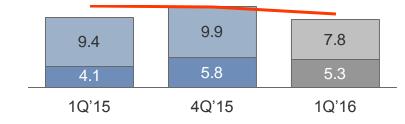
1Q15 v 4Q15 analysis:

- Own iron ore production in 1Q 2016 decreased by 8.9% to 14.1mt primarily due to lower seasonal production in AMMC.
- Market priced iron ore shipments in 1Q'16 decreased by 21.1% to 7.8mt primarily driven by lower seasonal shipments in AMMC, Volcan mine (Mexico) and Serra Azul (Brazil).
- Market price coal shipments in 1Q'16 was 11.9% higher at 0.9mt primarily due to increased shipments at Princeton (US) offset in part by lower shipments in Kazakhstan.
- EBITDA in 1Q 2016 increased 9.2% to \$98m primarily due to improved cost performance, better seaborne price realizations offset in part by lower market priced iron ore shipment volumes (-21.1%).
- Operating performance in 4Q'15 was impacted by impairments of \$3.4bn including \$0.9bn with respect to goodwill and \$2.5bn primarily related to fixed assets, in respect of iron ore mining operations at Liberia (\$1.4bn), Las Truchas in Mexico (\$0.2bn), Serra Azul in Brazil (\$0.2bn) and coal mining operations at Princeton US (\$0.7bn) mainly due to a downward revision of cash flow projections relating to the expected persistence of a lower raw material price outlook.

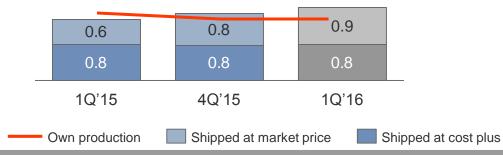
EBITDA (\$ Millions) and EBITDA/t



Iron ore (MT)



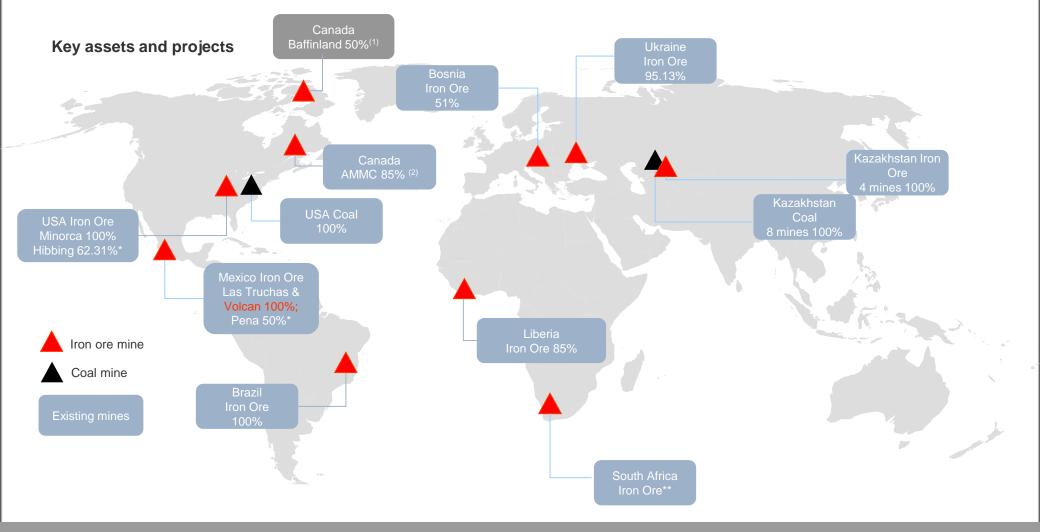
Coal (Mt)



Mining performance improved due to lower costs, offset in part by seasonally lower shipments

A global mining portfolio addressing Group steel needs and external market





Geographically diversified mining assets

^{*} Includes share of production

^{**} Includes purchases made under July 2010 interim agreement with Kumba (South Africa)

¹⁾ Following an agreement signed off in December 2012, on February 20th, 2013, Nunavut Iron Ore subscribed for new shares in Baffinland Iron Mines Corporation which diluted AM's stake to 50%

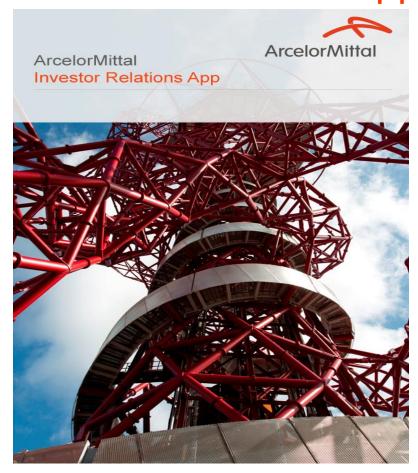
January 2nd, 2013 AM entered into an agreement to sell 15% of its stake in AM Mines Canada to a consortium lead POSCO and China Steel Corporation (CSC).

³⁾ New exploration projects, Indian Iron Ore & Coal exploration, Coal of Africa (9.71%) and South Africa Manganese (50%) are excluded in the above.

On January 19, 2015, ArcelorMittal announced the sale of its interest in the Kuzbass Coal mines in the Kemerovo region of Siberia, Russia, to Russia's National Fuel Company (NTK). This transaction closed on December 31, 2014.

New ArcelorMittal IR app and contacts





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We have released a new ArcelorMittal investor relations app available for download on IOS or android devices



