



ArcelorMittal

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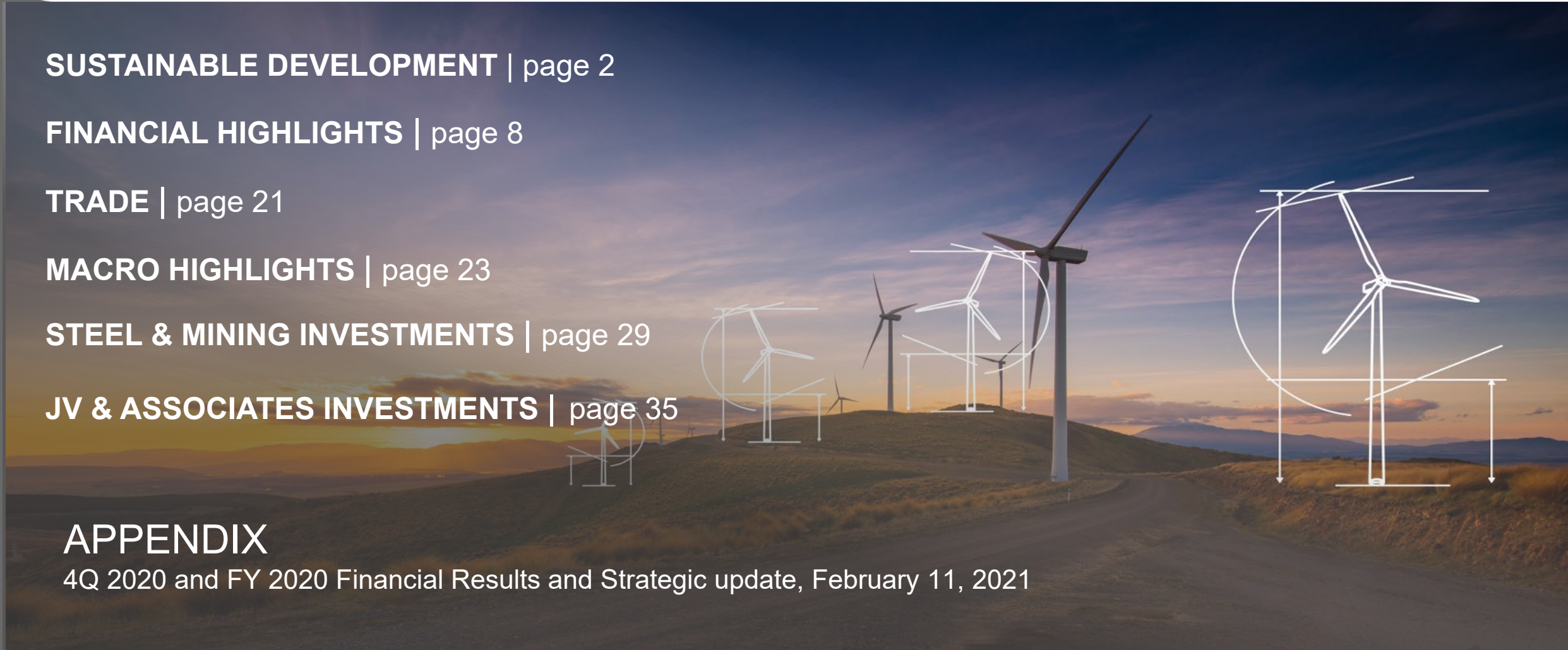
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**APPENDIX**

4Q 2020 and FY 2020 Financial Results and Strategic update, February 11, 2021





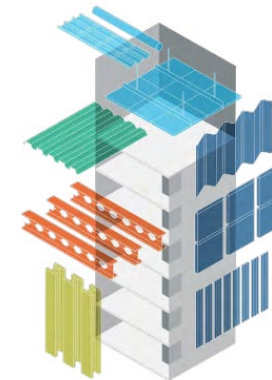
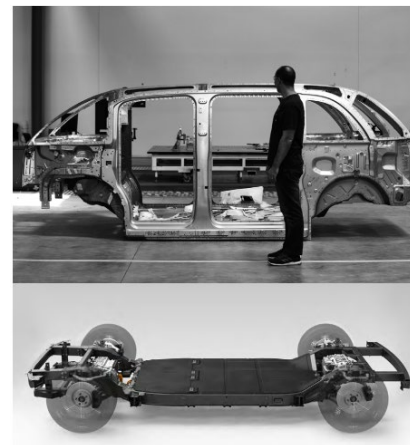
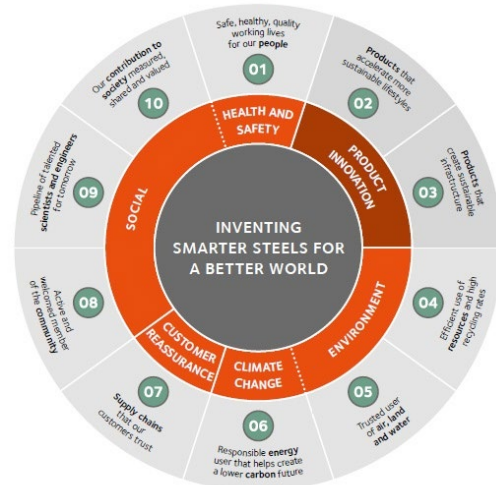
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SUSTAINABLE  
DEVELOPMENT

# Sustainable development runs throughout our Company

Our purpose is to invent smarter steels for a better world

- Our [10 Sustainable Development \(SD\) outcomes](#) provide a compass to describe the business we know we must become
- The Board's Appointments, Remuneration, Corporate Governance & Sustainability Committee oversees progress on SD, chaired by lead independent director
- Our operations are underpinned by a programme of independent ESG certification: all marketable mines to be certified against IRMA by 2025; all Europe Flat integrated plants against ResponsibleSteel™ by 2021
- Our innovations offer our customers solutions to enhance their contribution to a low carbon and circular economy
- **Steligence** enables architects and engineers to design building solutions that minimise material use while maximising space, flexibility and end of life recyclability
- Our new **S-in motion**® customisable chassis steel solutions enable carmakers to extend range and enhance safety at the most affordable cost.
- [Magnelis](#)® offers enhanced corrosion resistance for solar projects in harsh conditions, even in deserts and on water



# Carbon-neutral steel: Company has clear position on its decarbonization needs

ArcelorMittal is committed to becoming net zero by 2050; broad and flexible innovation strategy, but policy will play a key part

## Policy support is vital for 1.5°C alignment

- Companies need to make large scale investments and bear higher opex costs to reach 1.5°C alignment
- European steel disadvantaged vs. rest of world due to carbon price of EU ETS
- Strong policy support required to transition to net zero
  - ✓ Creating conditions where net zero steel is more cost competitive than steel which is not e.g. ETS or carbon tax
  - ✓ A fair competitive landscape that accounts for the global nature of the steel market, ensuring domestic, imports and exports are subject to equivalent CO<sub>2</sub> regulations
  - ✓ Financial support to innovate and make long-term investments e.g. contracts for difference
  - ✓ Access to clean energy and infrastructure at affordable prices e.g. bioenergy, CCS, green hydrogen
  - ✓ Incentives for consumers to adopt net zero steel in favour of business as usual

## Creating an environment where carbon-neutral steel is more competitive than steel that is not carbon-neutral

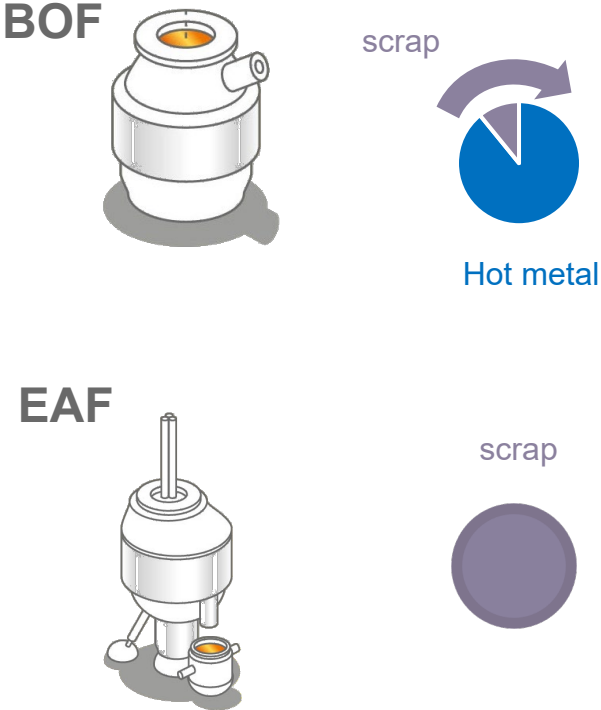




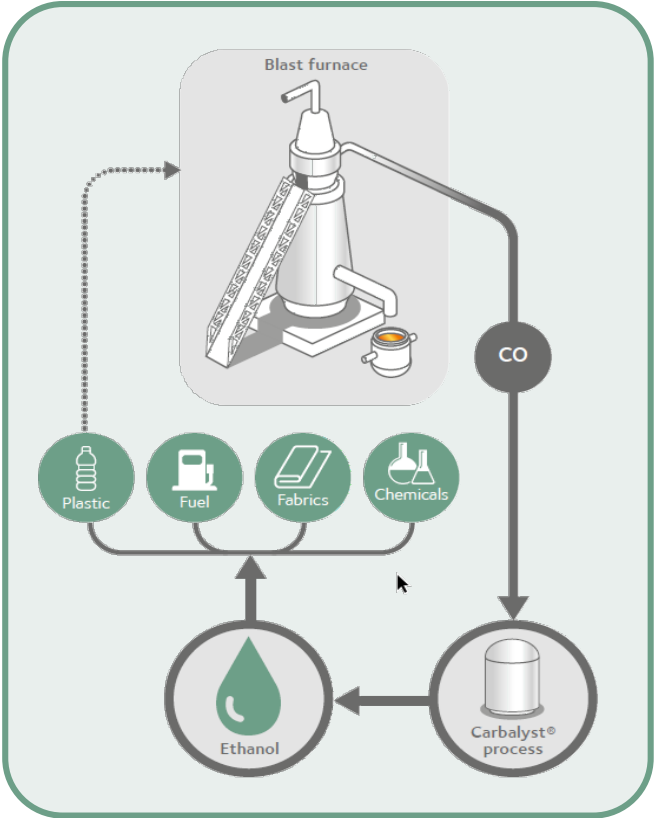
# Making carbon-neutral steel: 3 key technologies to achieve decarbonization

ArcelorMittal is committed to becoming net zero by 2050 with a broad and flexible innovation strategy

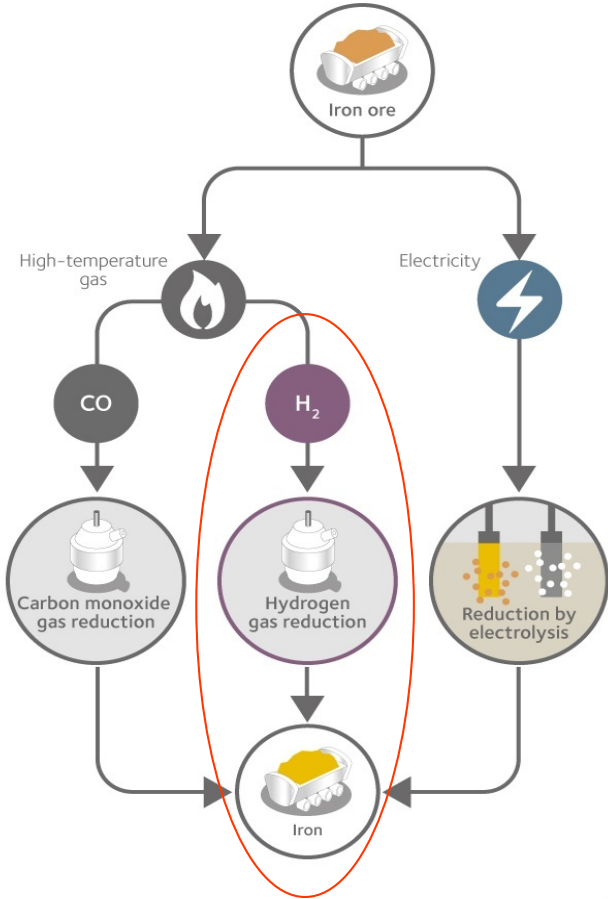
## 1 Scrap



## 2 Smart Carbon



## 3 DRI- hydrogen



# Making carbon-neutral steel: Smart Carbon technologies at mature stage

## Torero

Industrial scale demo plant in Ghent, Belgium converting waste biomass into biocoal via two reactors, each producing 40kt bio-coal/yr.

€50m investment cost. Status: under construction

Production expected to start via reactor #1 2022 and reactor #2 2024

## IGAR

Pilot project in Dunkirk, France to capture waste CO<sub>2</sub> and waste hydrogen from steelmaking and convert into reductant gas. €20m project budget

Completion expected 2022

## Carbalyst (Steelanol)

Industrial scale demo plant in Ghent, Belgium capturing carbon off-gases and converting into 80m litres recycled carbon ethanol pa.

€165m investment cost

Status: under construction

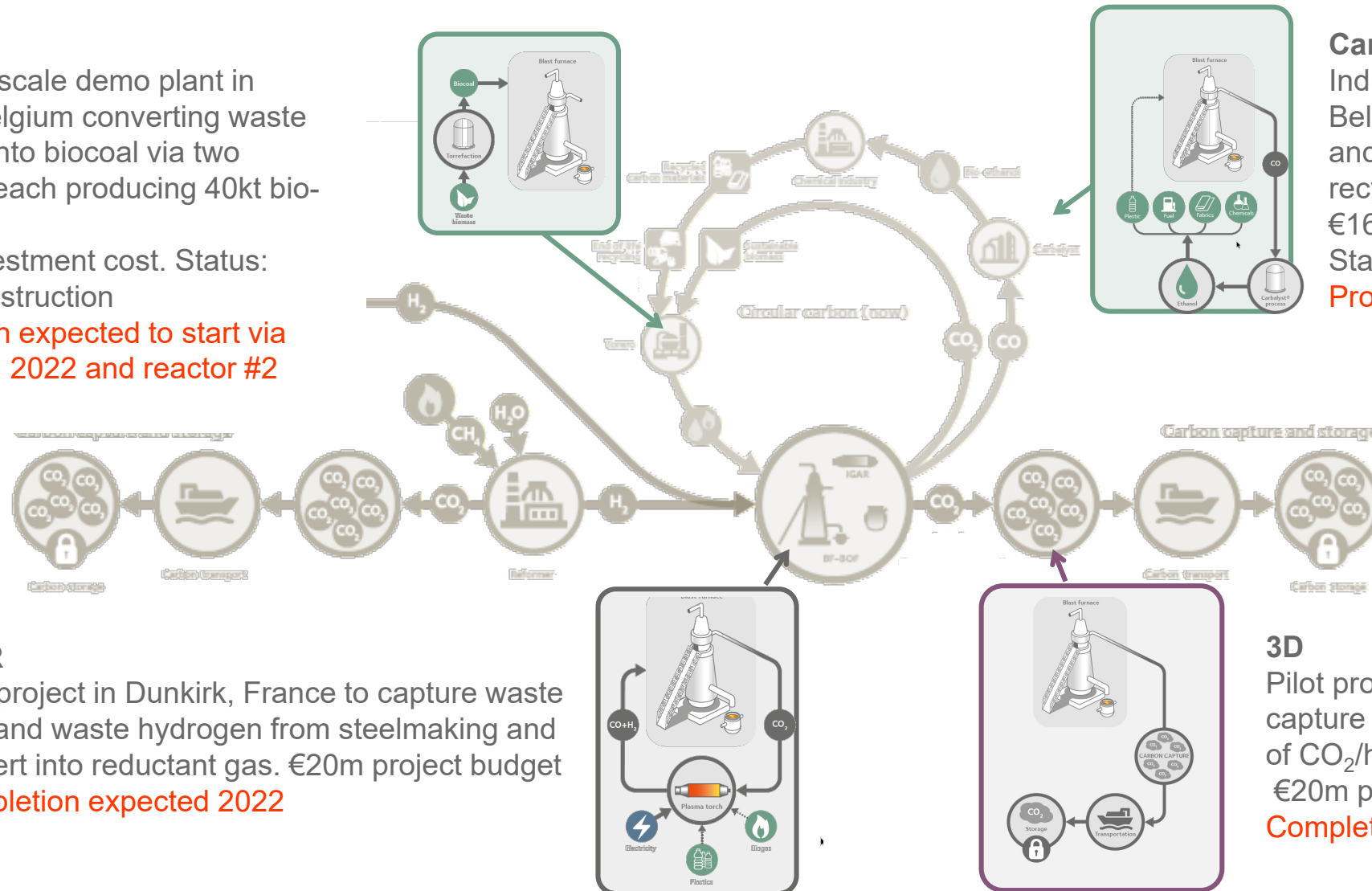
Production expected to start 2022

## 3D

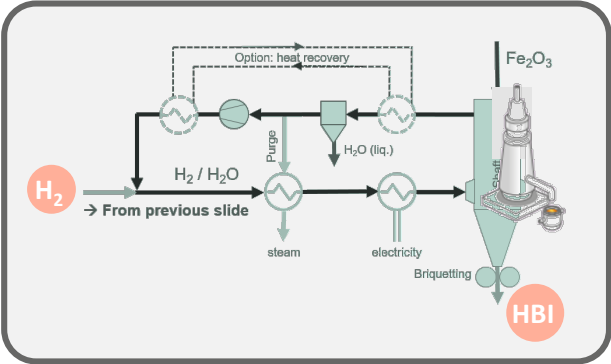
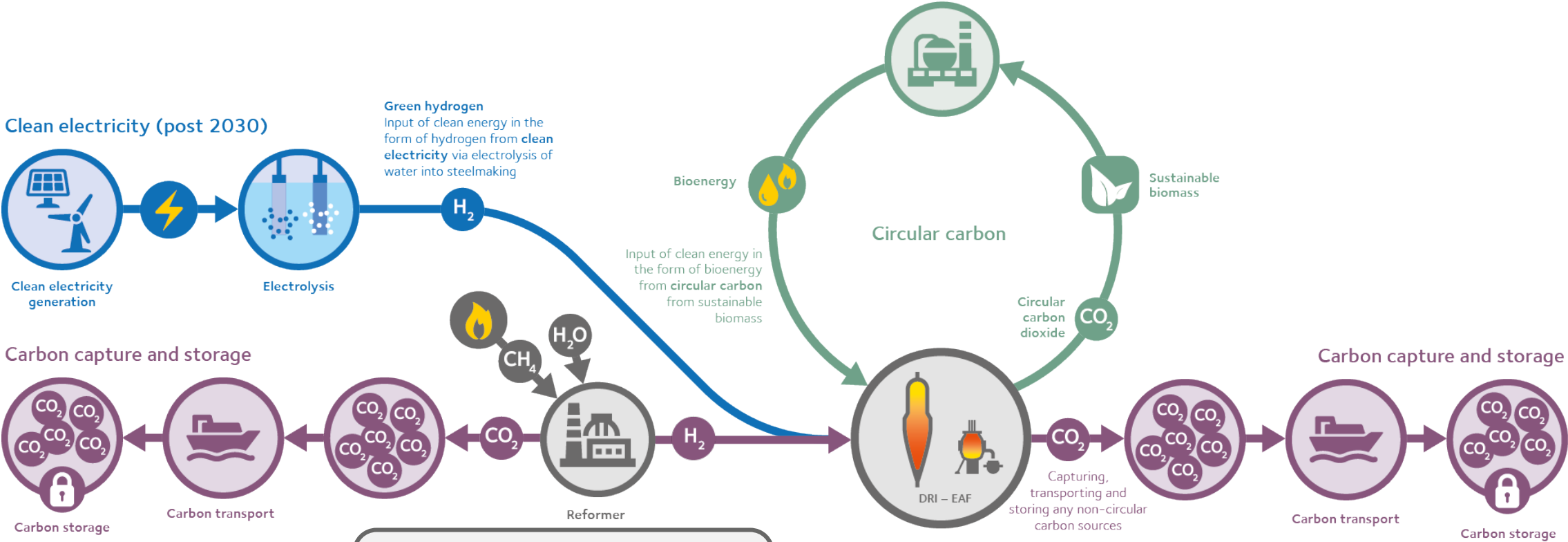
Pilot project in Dunkirk, France to capture CO<sub>2</sub> off-gases (0.5 metric tonnes of CO<sub>2</sub>/hour) for transport/storage.

€20m project budget

Completion expected 2021



# Making carbon-neutral steel: Innovative DRI-based route



## H2 Hamburg

Industrial scale demo producing direct reduced iron via 100% hydrogen 100% hydrogen at existing plant in Hamburg, Germany to produce 100,000t sponge iron pa  
Status: Research project and feasibility study ongoing  
Production start up expected 2023-5 dependent on funding



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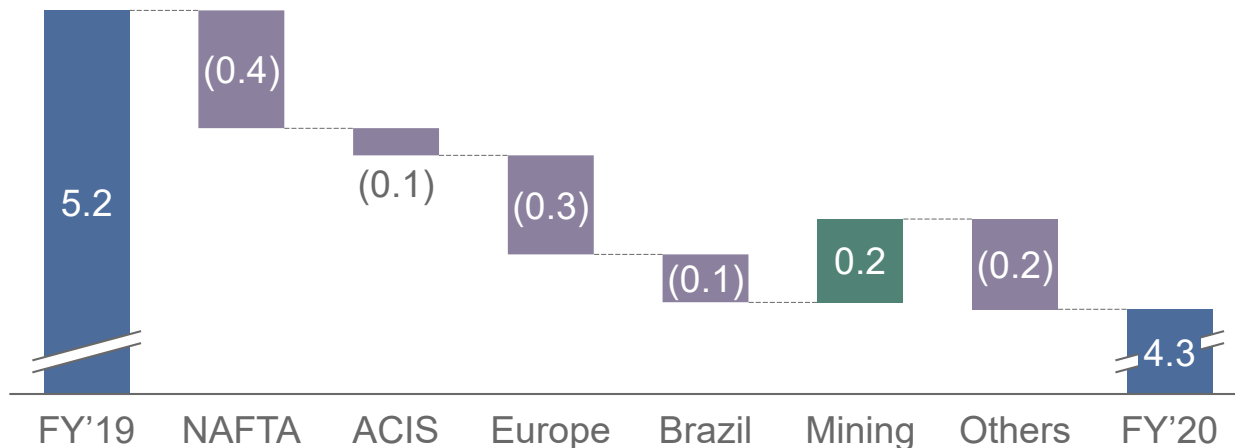
# FINANCIAL HIGHLIGHTS



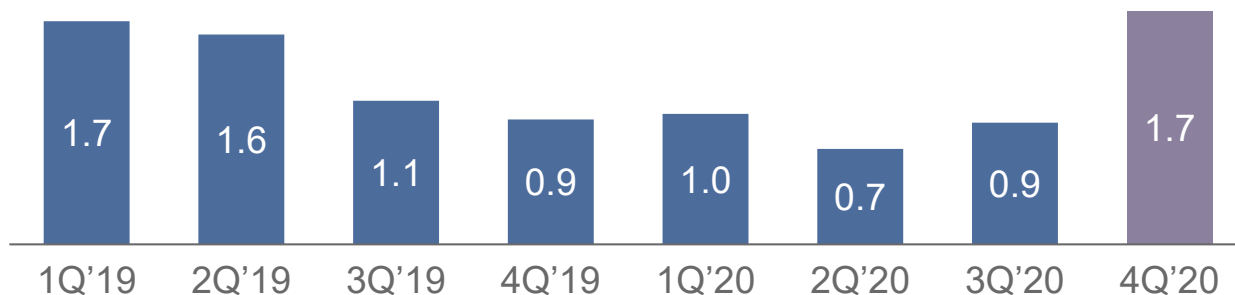
# 2020 operating results reflect impact of COVID-19

Impacts of COVID-19 on steel shipments mitigated by cost actions and strong mining performance

## FY 2019 to FY 2020 EBITDA delta by segment (\$bn)



## 1Q'19 to 4Q'20 quarterly EBITDA evolution (\$bn)



### NAFTA:

EBITDA -43.6% to \$0.5bn  
Shipments\* -14.4% to 17.9Mt  
EBITDA/t -34.1% to \$26/t

### ACIS:

EBITDA -15.5% to \$0.4bn  
Shipments -14.4% to 9.9Mt  
EBITDA/t -1.2% to \$44/t

### Europe:

EBITDA -26.3% to \$0.8bn  
Shipments -22.4% to 32.9Mt  
EBITDA/t -5.0% to \$25/t

### BRAZIL:

EBITDA -12.7% to \$1.0bn  
Shipments -15.9% to 9.4Mt  
EBITDA/t +3.9% to \$104/t

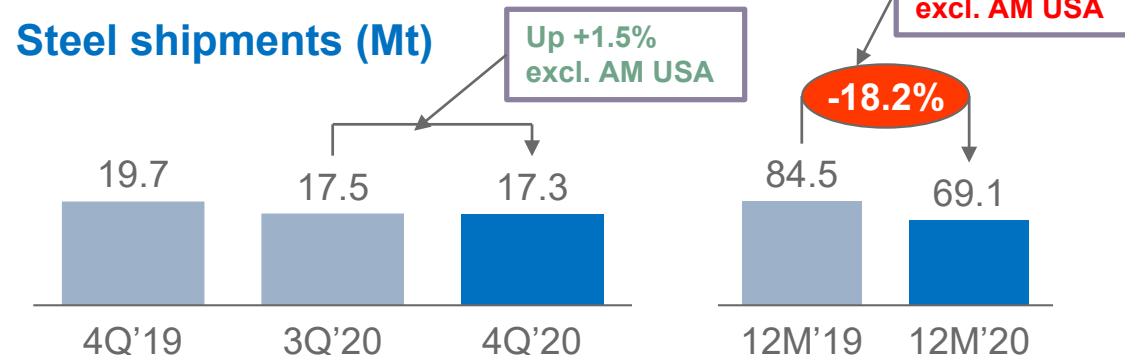
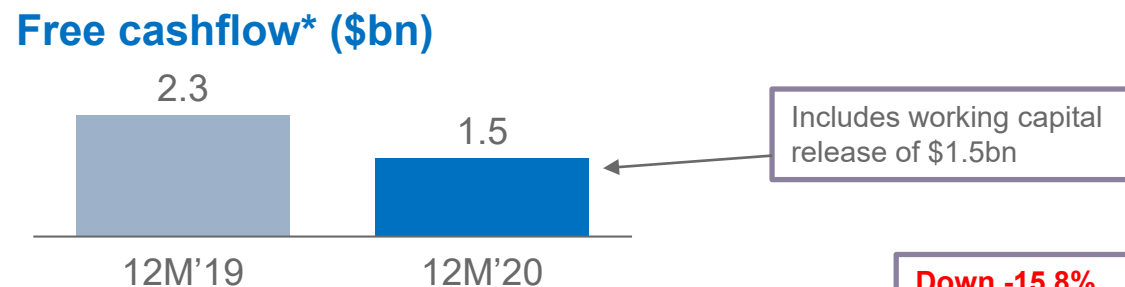
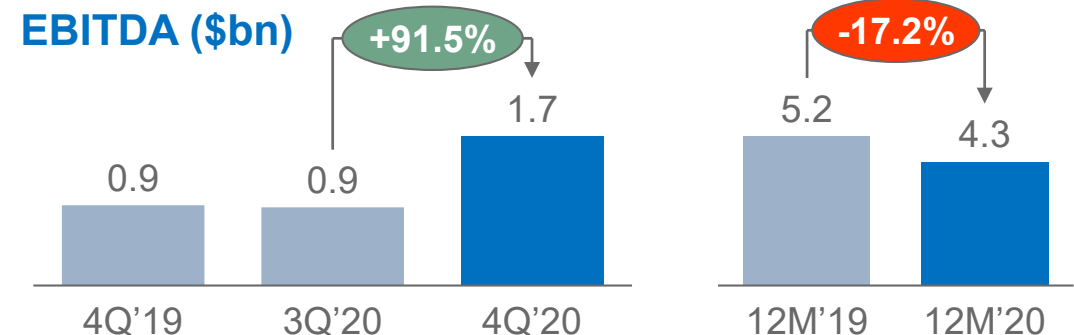
### Mining:

EBITDA +14.9% to \$1.9bn  
Iron ore market priced shipments +2.9% to 38.2Mt  
Coal market priced shipments -3.3% to 2.7Mt

# Operating results for 4Q'20 improved

Sharply improved performance in steel and another strong quarter in mining

- **EBITDA:** 4Q'20 EBITDA of \$1.7bn (+91.5% higher QoQ); FY'20 \$4.3bn (-17.2% YoY)
- **Steel performance recovering post lockdowns:**
  - Steel shipments down -1.0% QoQ (due in part to AM USA sale); on scope adjusted basis shipments up +1.5% QoQ
  - Steel spread currently at multi-year high; not fully reflected in segment performance due to lags
- **Strong iron ore performance:**
  - FY'20 iron ore market priced shipments up +2.9% YoY (marginally above stable YoY guidance)
  - 4Q'20 capturing higher seaborne iron ore prices (+13% QoQ)
- **Strong cash flow performance:**
  - FCF\* of \$0.7bn in 4Q'20 (\$1.5bn in FY'20); 4Q'20 includes working capital release of \$0.9bn (\$1.5bn in FY'20)
- **Balance sheet strong:**
  - \$6.4bn net debt down \$3.0bn YoY; \$11.5bn total liquidity\*\*



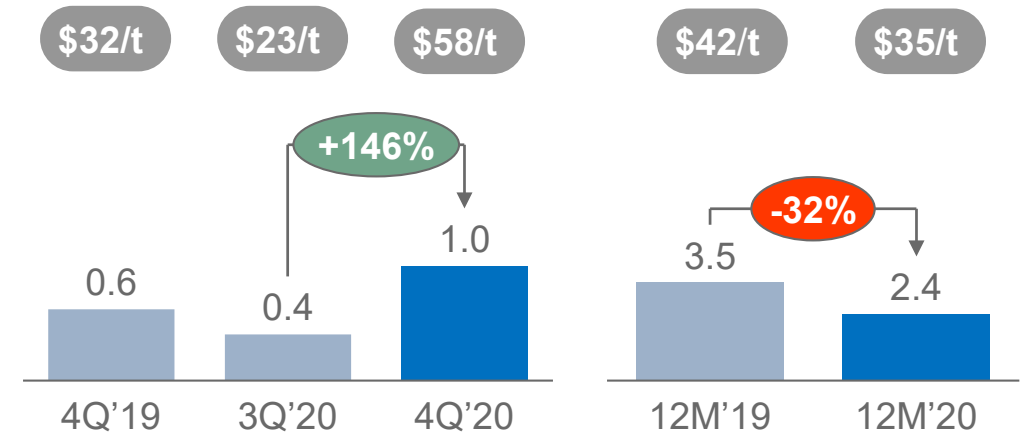
# Steel results improved in 4Q'20

Steel business benefiting from improved demand, higher utilization, low inventories and raw material cost inflation

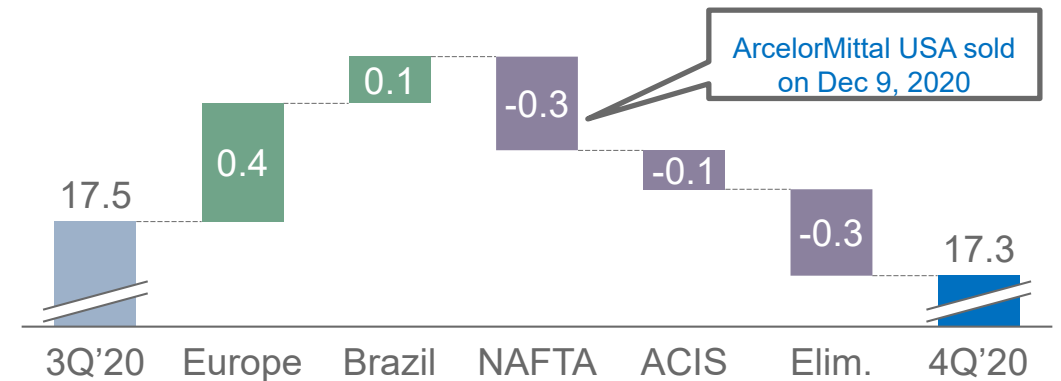
## 4Q'20 vs 3Q'20 highlights:

- **ACIS:** EBITDA up significantly QoQ (4Q'20 EBITDA/t \$112/t)
  - Positive price-cost effect (PCE) offset in part by lower steel shipments (maintenance outages both planned and unplanned in South Africa)
- **Europe:** EBITDA up significantly QoQ (4Q'20 EBITDA/t \$45t)
  - Positive PCE and higher shipment volumes
- **Brazil:** EBITDA up +34.7% QoQ (4Q'20 EBITDA/t \$132/t)
  - Positive PCE and higher steel shipments offset in part by negative mix impact on account of exports
- **NAFTA:** EBITDA up +48.9% QoQ (4Q'20 EBITDA/t \$26/t)
  - Primarily due to positive PCE

## Steel-only EBITDA (\$bn) and EBITDA/t (\$/t)



## 3Q'20 to 4Q'20 steel shipments (Mt)



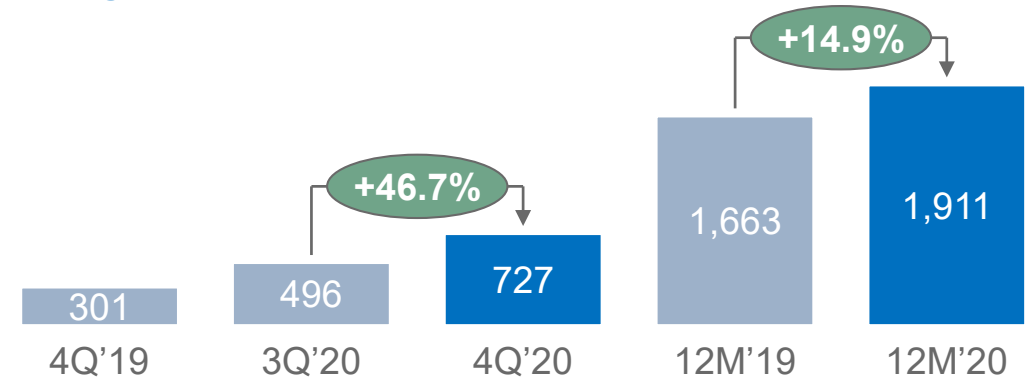
# Strong mining performance in 4Q'20

Benefitting from higher iron ore prices\* and improved operational performance

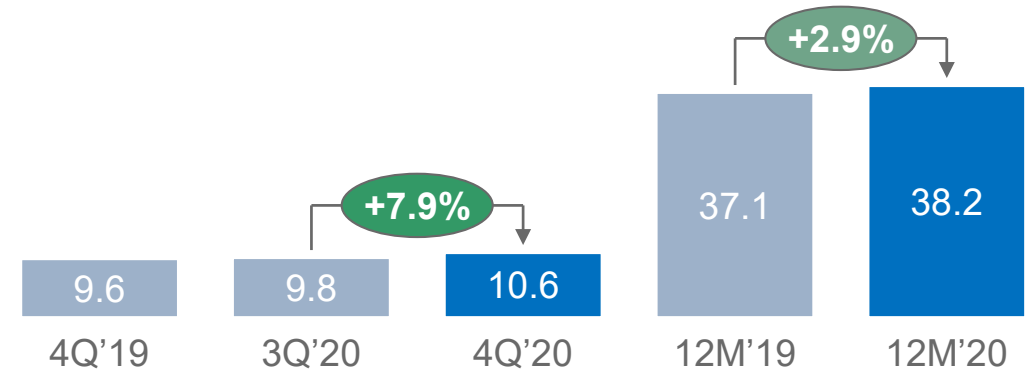
## 4Q'20 vs 3Q'20 highlights:

- EBITDA up +46.7% QoQ highlighting the benefit of vertical integration
- Iron ore production +4.2% QoQ to 15.3Mt
  - Higher production (despite sale of Hibbing and Minorca mines as part of AM USA sale to Cleveland Cliffs on Dec 9, 2020) due in part to improved production at AMMC
- Market-priced IO shipments +7.9% QoQ (9.8% higher YoY); FY'20 market price IO +2.9% vs FY'19 (above previous stable guidance); FY'21 guidance of ~2% growth YoY
- Iron ore price\* 13% higher QoQ (4Q'20 average of \$133/t vs. \$118/t in 3Q'20)
- Liberia concentrator: Phase 2 project with construction of 15Mt concentrate sinter fines capacity and associated infrastructure recommenced

## Mining EBITDA (\$m)



## Marketable iron ore (IO) shipments (Mt)

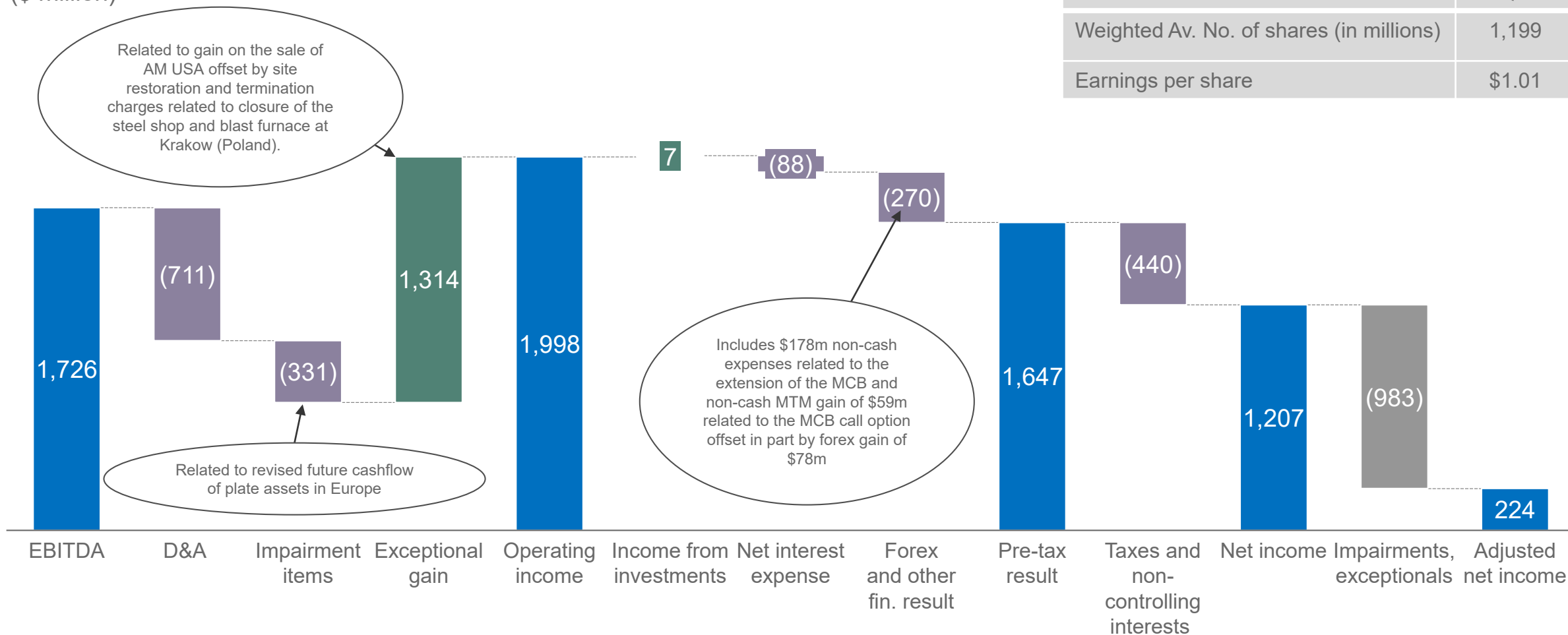




# 4Q'20 EBITDA to net results

Net income in 4Q'20 driven by an exceptional gain

(\$ million)

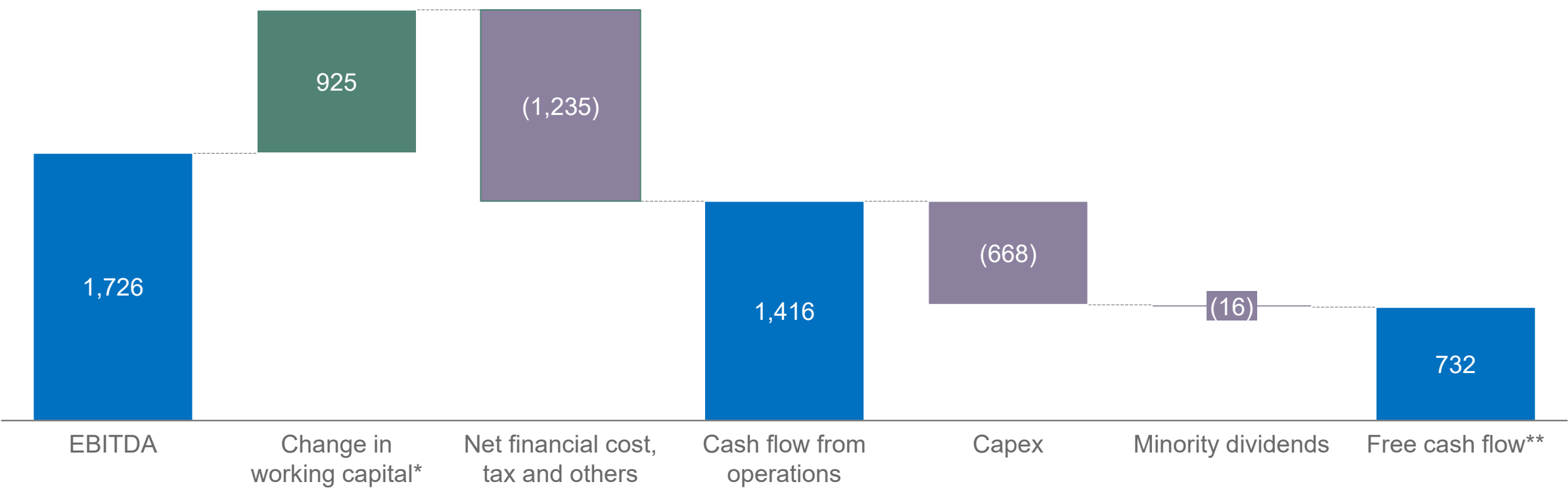


BASIC EPS	4Q'20
Weighted Av. No. of shares (in millions)	1,199
Earnings per share	\$1.01

# 4Q'20 EBITDA to free cashflow

Positive FCF driven by working capital release

(\$ million)

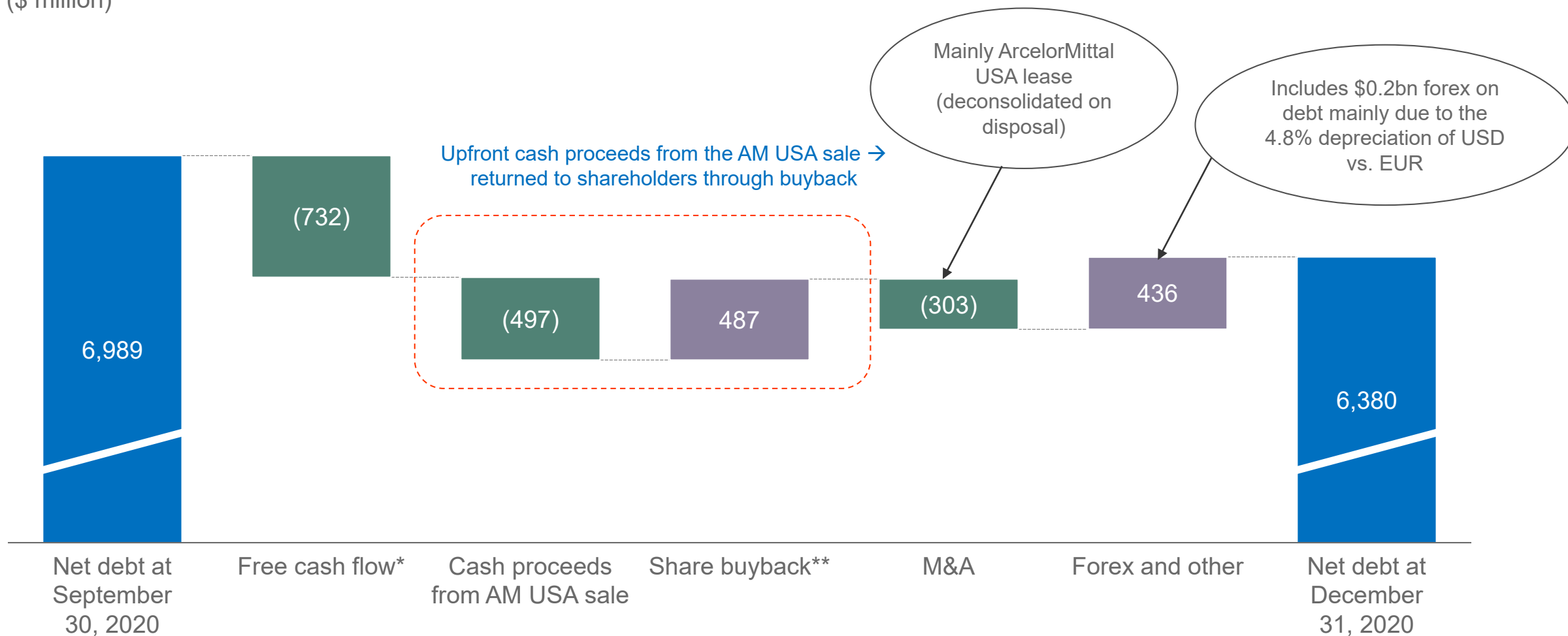


\*Change in working capital: trade accounts receivable plus inventories less trade and other accounts payable; \*\* Free cash flow defined as cashflow from operations less capex less dividends to minorities

# 4Q'20 net debt analysis

Net debt decreased as of December 31, 2020 vs September 30, 2020

(\$ million)

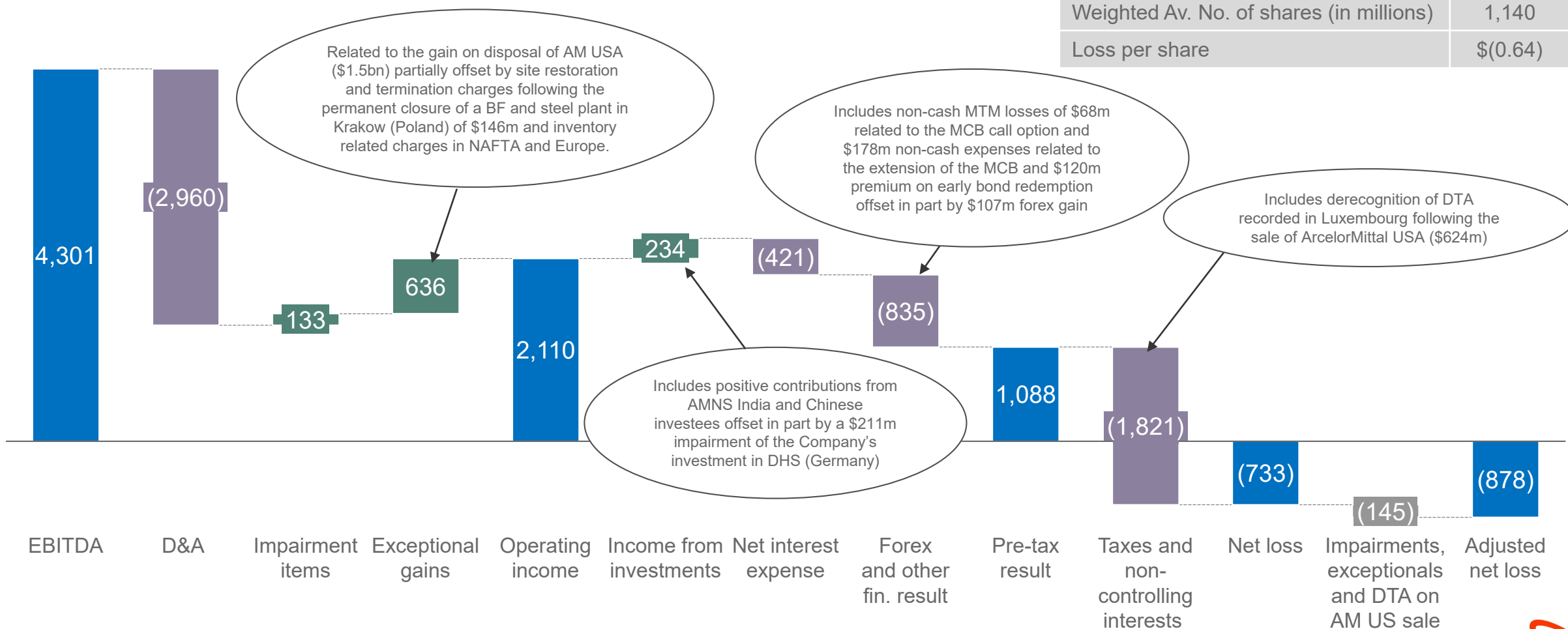


# 12M'20 EBITDA to net results

Adjusted net loss in 12M'20; results impacted by weak steel performance due to the COVID-19 pandemic

(\$ million)

BASIC EPS	12M'20
Weighted Av. No. of shares (in millions)	1,140
Loss per share	\$(0.64)

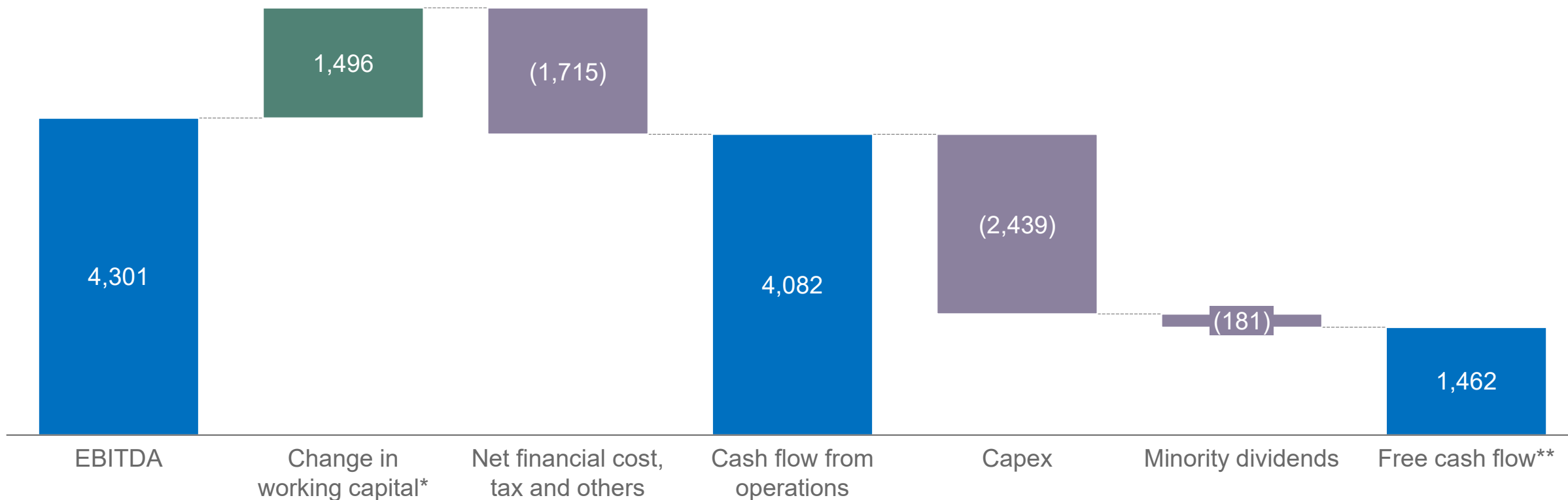




# 12M'20 EBITDA to free cashflow

Positive FCF driven by working capital release

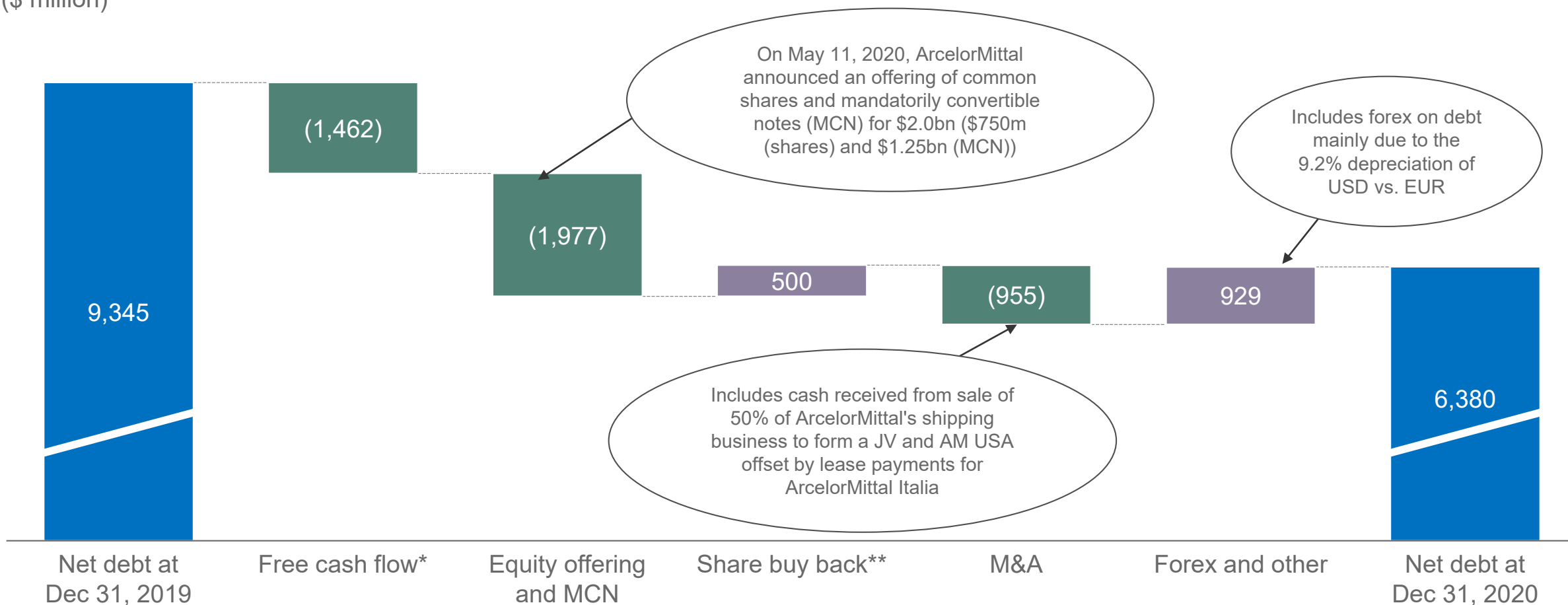
(\$ million)



# 12M'20 net debt analysis

Net debt decreased as of Dec 31, 2020 vs Dec 31, 2019 including positive FCF, proceeds of \$2bn capital raise offset by forex

(\$ million)

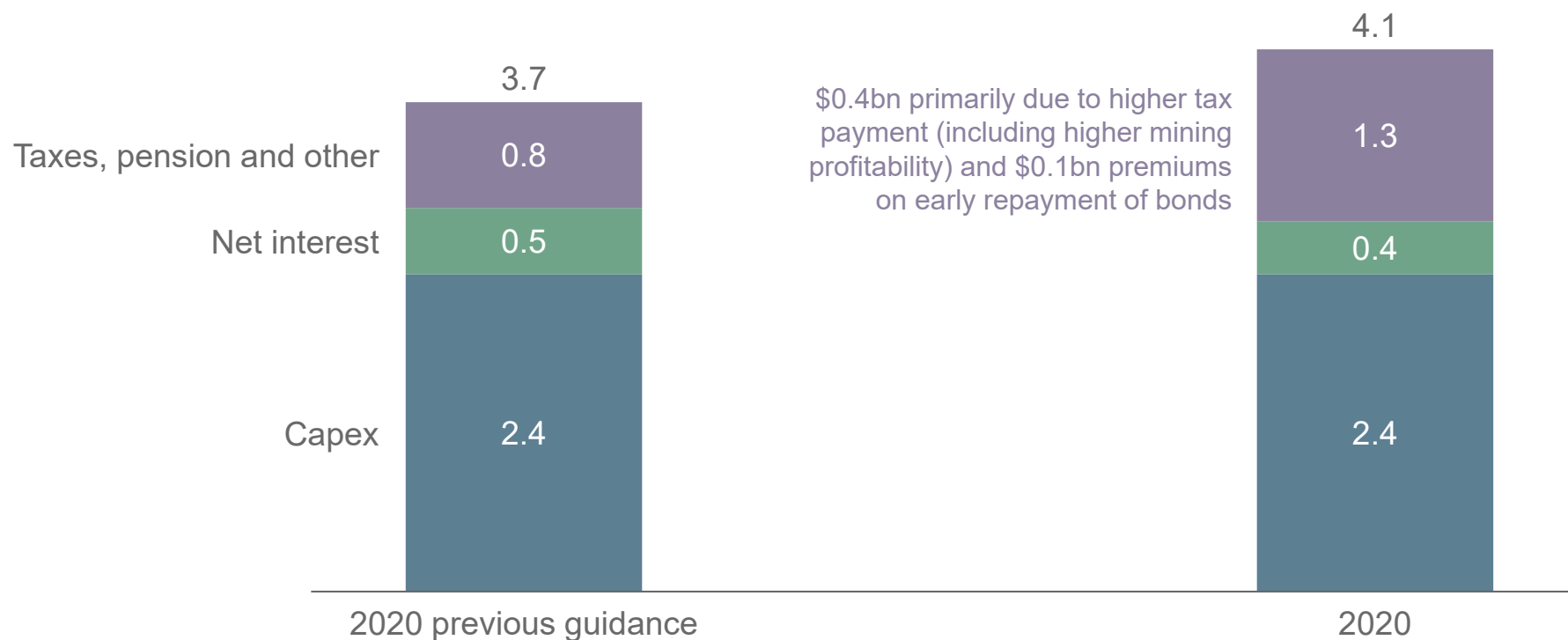


# Cash needs in 2020

Structurally lower post AM USA and AM Italia; increase vs. original guidance largely due to higher taxes on account of higher profitability

- FY20 cash needs of \$4.1bn (vs. previous guidance of \$3.7bn) due to additional cash taxes and premiums paid on early repayment of bonds offset in part by lower interest

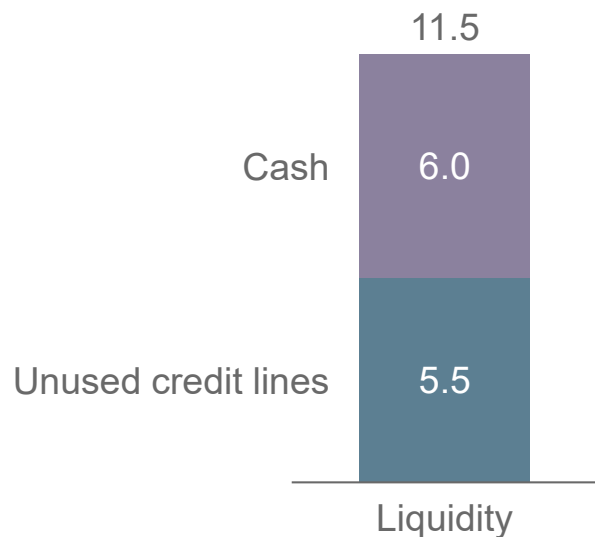
## Below-EBITDA cash needs\* (\$bn)



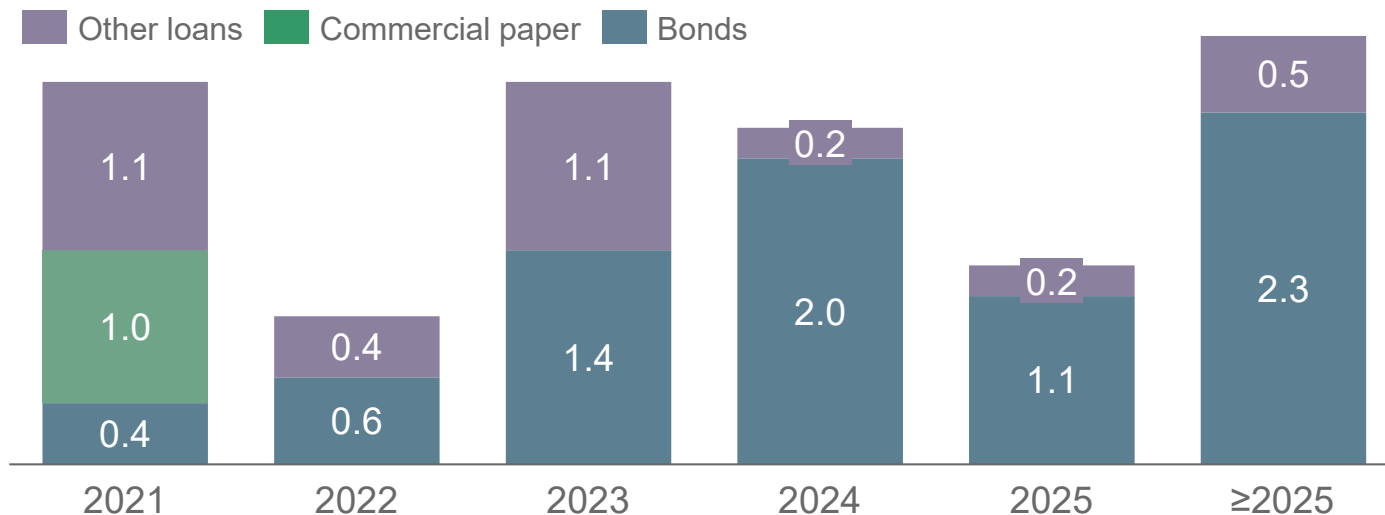
# Balance sheet strength: Liquidity and debt maturity

Strong liquidity

Liquidity\* at Dec 31, 2020 (\$bn)



Debt maturities at Dec 31, 2020 (\$bn)



## Liquidity lines

- \$5.5bn lines of credit refinanced
  - \$5.4bn maturity Dec 19, 2025
  - \$0.1bn maturity Dec 19, 2023

## Debt Maturity:

- Continued strong liquidity
- Average debt maturity → 5.2x years

## Ratings:

- S&P: BBB-, negative outlook
- Moody's: Ba1, stable outlook
- Fitch: BB+, negative outlook





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TRADE

# Trade policy in core markets EU/NA to provide protection

ArcelorMittal continue to support action to address unfair trade

## Europe:

- Anti-dumping (AD) duties in place since 2017 → HRC against China, Brazil, Russia, Iran, Ukraine and anti-subsidy (AS) duties against China
- **Safeguard measures** impose country-specific quotas managed on a quarterly basis (in place until June 30, 2021)
- On Jan 7, 2021, the EC imposed **provisional AD duty of 4.8%-7.6% on Turkey HRC imports** (valid 6 months). AS investigation ongoing
- On Jan 9, 2021 Turkey's MoT announced the **initiation of an AD investigation into HRC imports from the EU & S. Korea**
- On Jan 18, 2021 the EU commission initiated an **interim review of the AD duties imposed on HRC imports from Russia**. Investigation expected to be completed within 12-15 months from publication date. Dumping level investigation covers period from 2020-2021
- ArcelorMittal supports introduction of a Carbon Border adjustment as **proposed in the EU Green Deal** → carbon costs that European producers pay would be added to the price of imported steel, neutralising the cost of carbon for all producers and ensuring a fair and competitive market for steelmakers as they transition to low-carbon steel production."

## United States:

- All key flat rolled steel products AD/CVD measures have been implemented; 5-year reviews will begin in 2H/2021
- Section 232 implemented Mar 23, 2018; 25% tariffs on all steel product categories on most countries (certain exceptions)

## Mexico

- On September 21, 2020, Ministry of Economy initiated AD investigation on Slab from Brazil and Russia, with preliminary resolution expected Q1 2021
- 5-year review underway on AD duties on Rebar from Brazil, currently at 58.65%

## Canada

- Thirteen cold-rolled and corrosion-resistant AD/CVD measures implemented 2018-2020
- Hot-rolled AD/CVD 5-year review initiation in 2H/2021 (China, Brazil, Ukraine, India)



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## MACRO HIGHLIGHTS

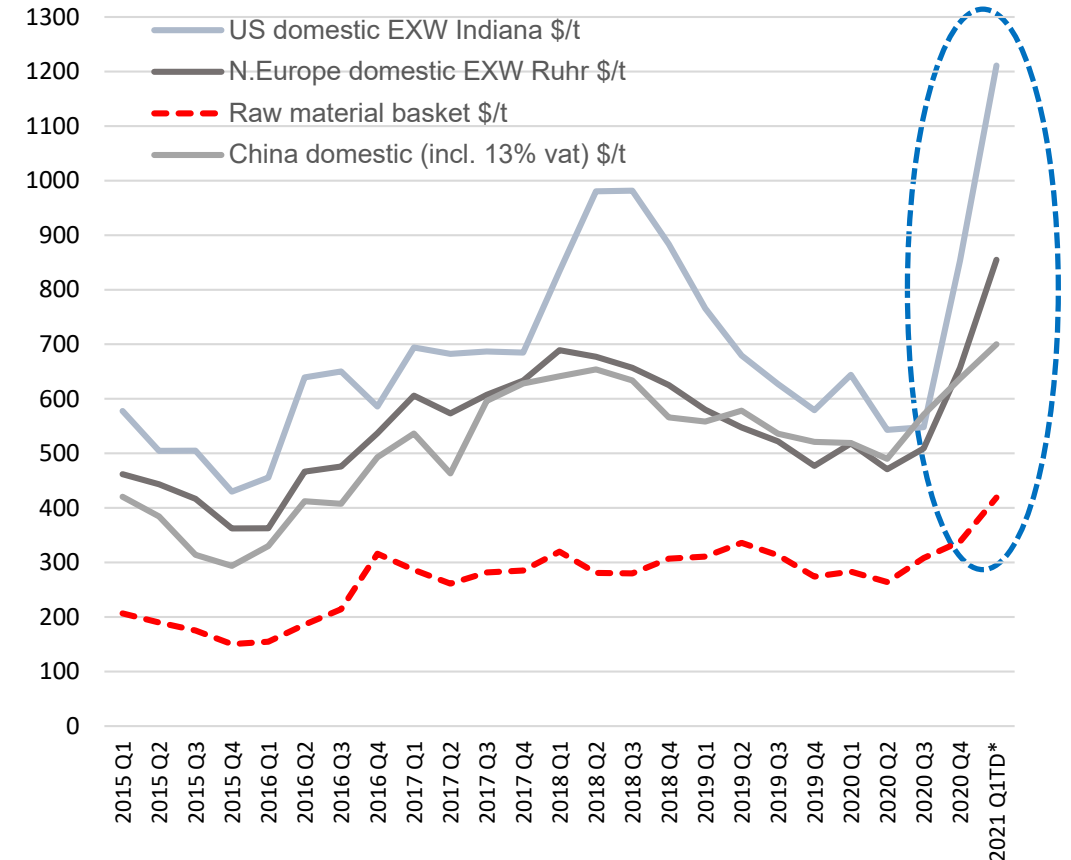
# Recovering demand and low inventories support rising steel spreads

Demand improvement (in particular automotive) as lockdown measures eased

## Visible signs of recovery at the end of 2020 to support 1H'21 performance

- **China:** strong economic activity in 2020 with ASC up +9% YoY
  - Rapid V-shaped recovery supports high capacity utilization
  - Spreads above historical normalized range
- **Europe:** recovery in economic activity post lockdown, low inventories, limited import pressure supported capacity restarts
  - Strong V-shaped recovery in manufacturing; recent lockdowns has limited services sectors' with limited visible impact on manufacturing
  - Steel spreads recovered to above historical normalized levels from unsustainable lows at the end of 2Q'20
- **US:** steel demand continues to recover (particularly automotive)
  - Low inventories and extended lead times
  - Scrap and raw material prices have been supportive
  - Strong, rapid recovery in US pricing

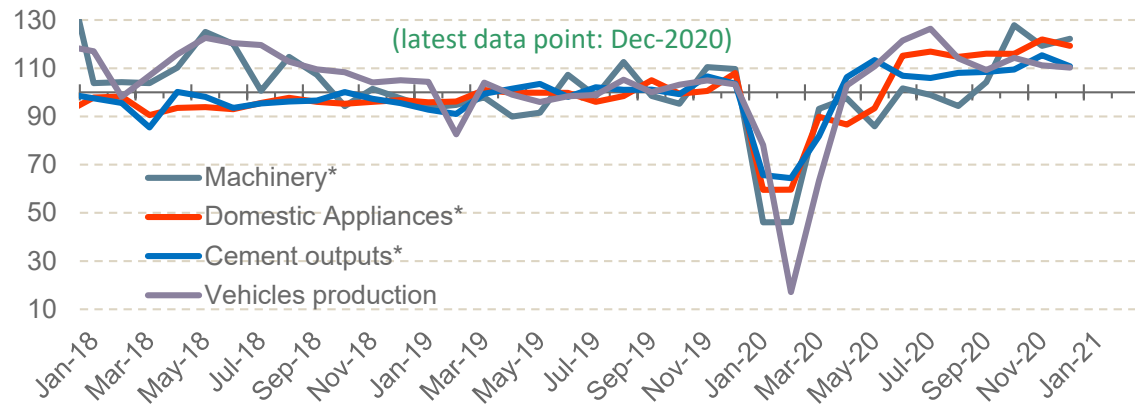
## US, European and China HRC prices and the raw material basket \$/t



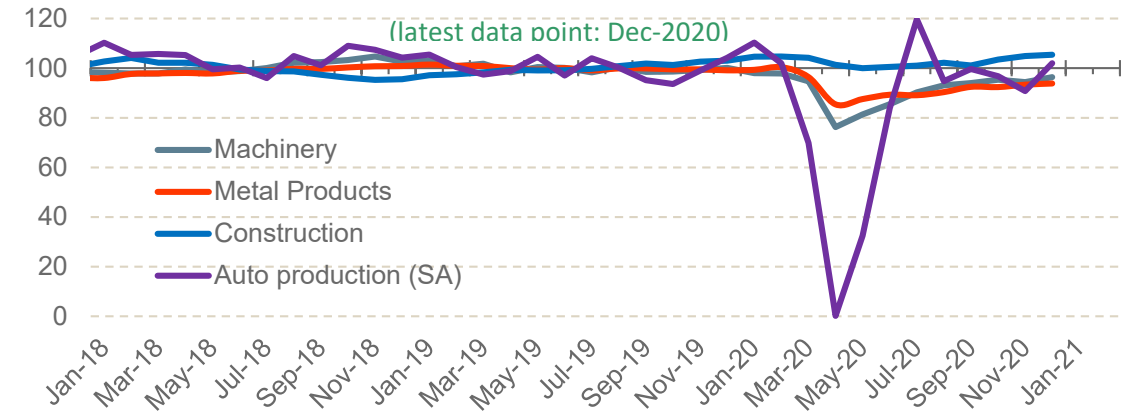
# Steel demand recovering

Clear V-shaped recovery of China; demand recovering in other regions - sustainability of recovery uncertain due to second wave concerns

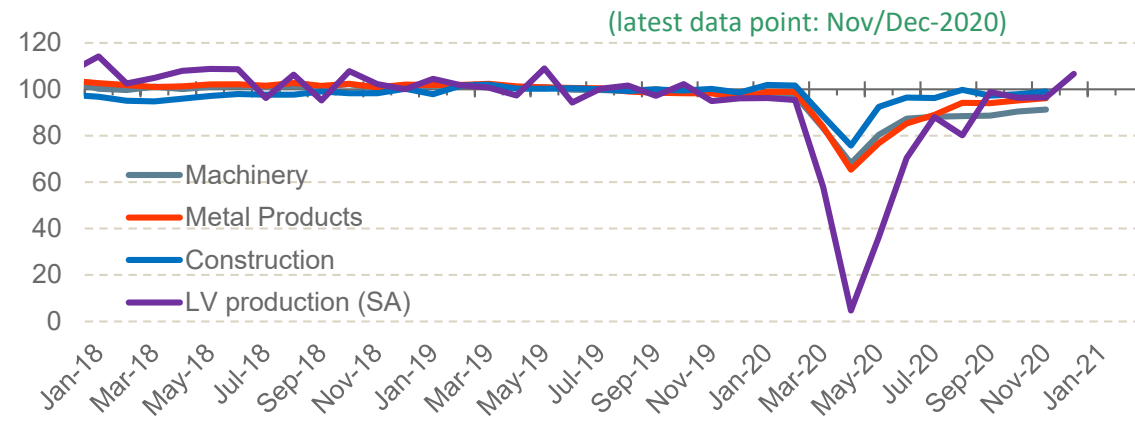
## China end market demand (2019=base 100\*)



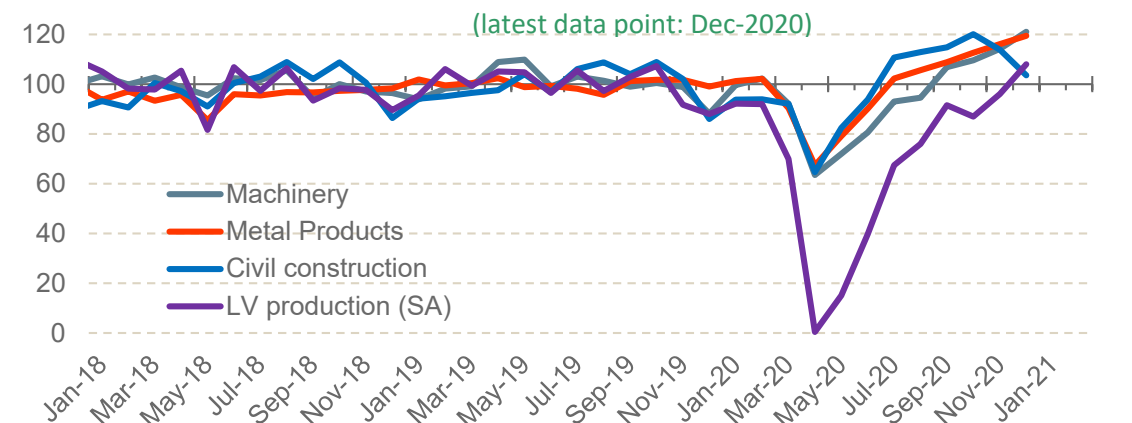
## US end market demand (2019=base 100)



## Europe end market demand (2019=base 100)



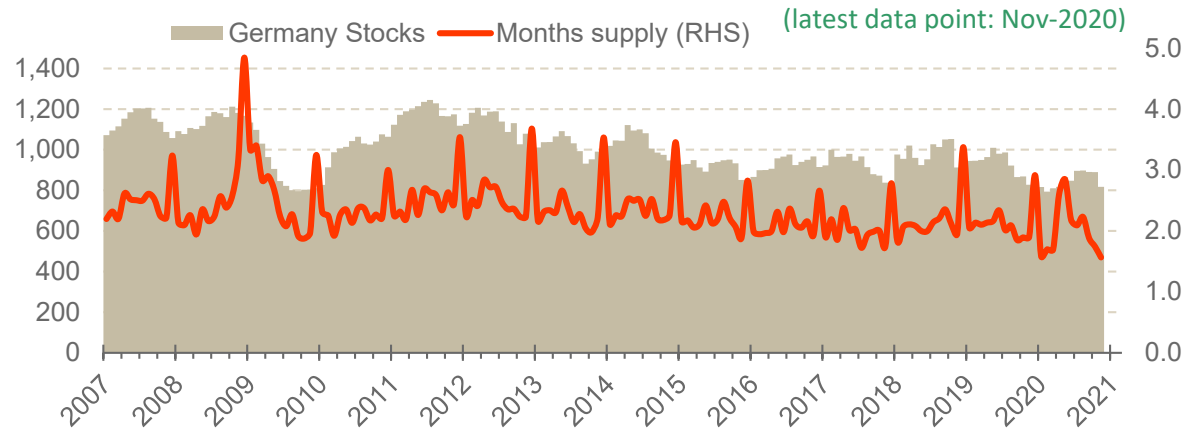
## Brazil end market demand (2019=base 100)



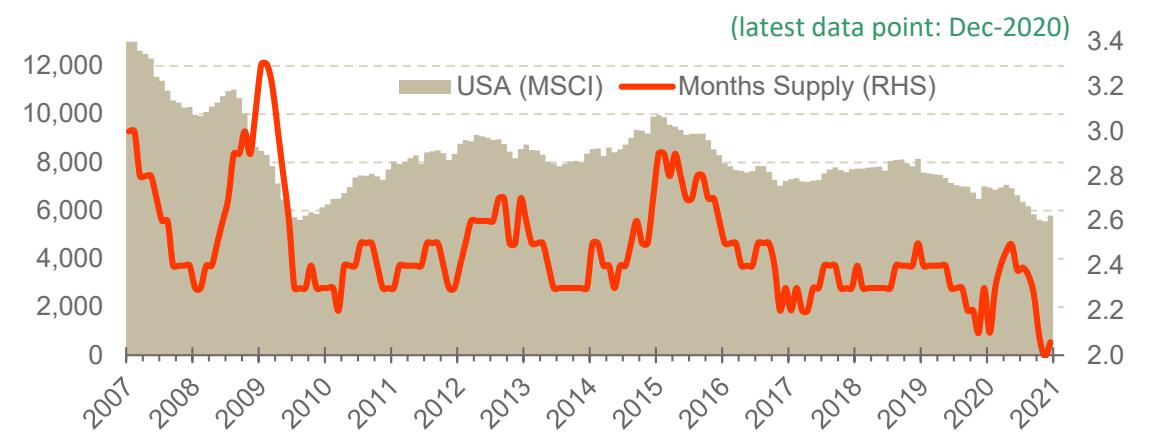
# Regional inventory

Low inventory levels generally supportive apparent demand

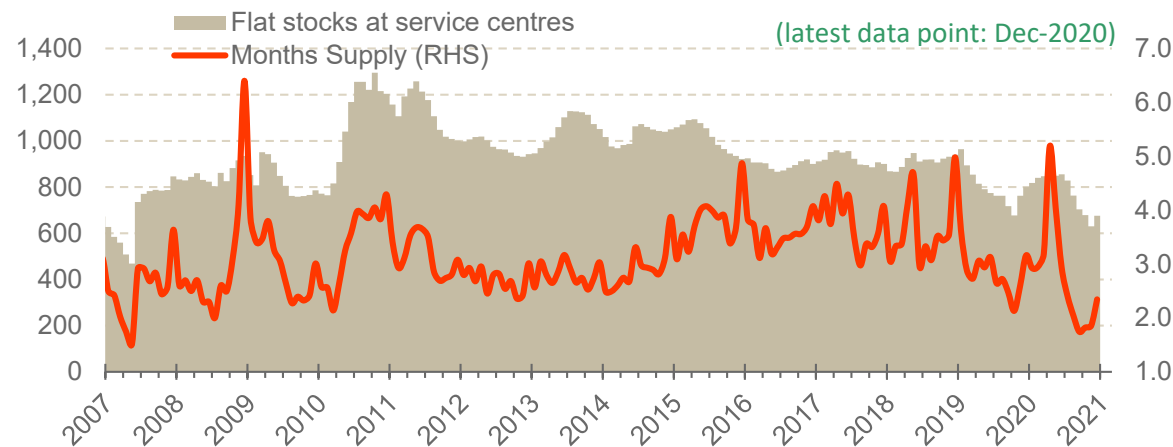
German inventories (000 Mt)\*



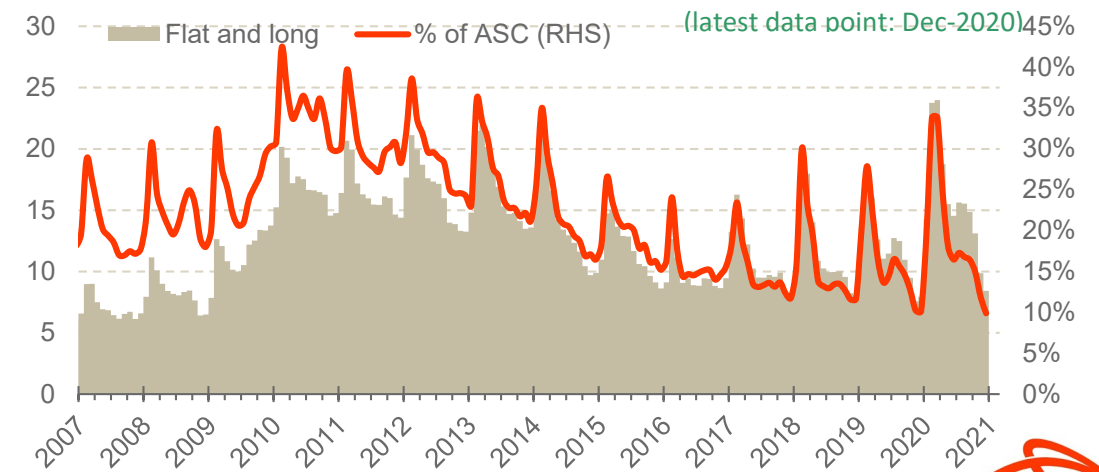
US service centre total steel inventories (000 Mt)



Brazil service centre inventories (000 Mt)



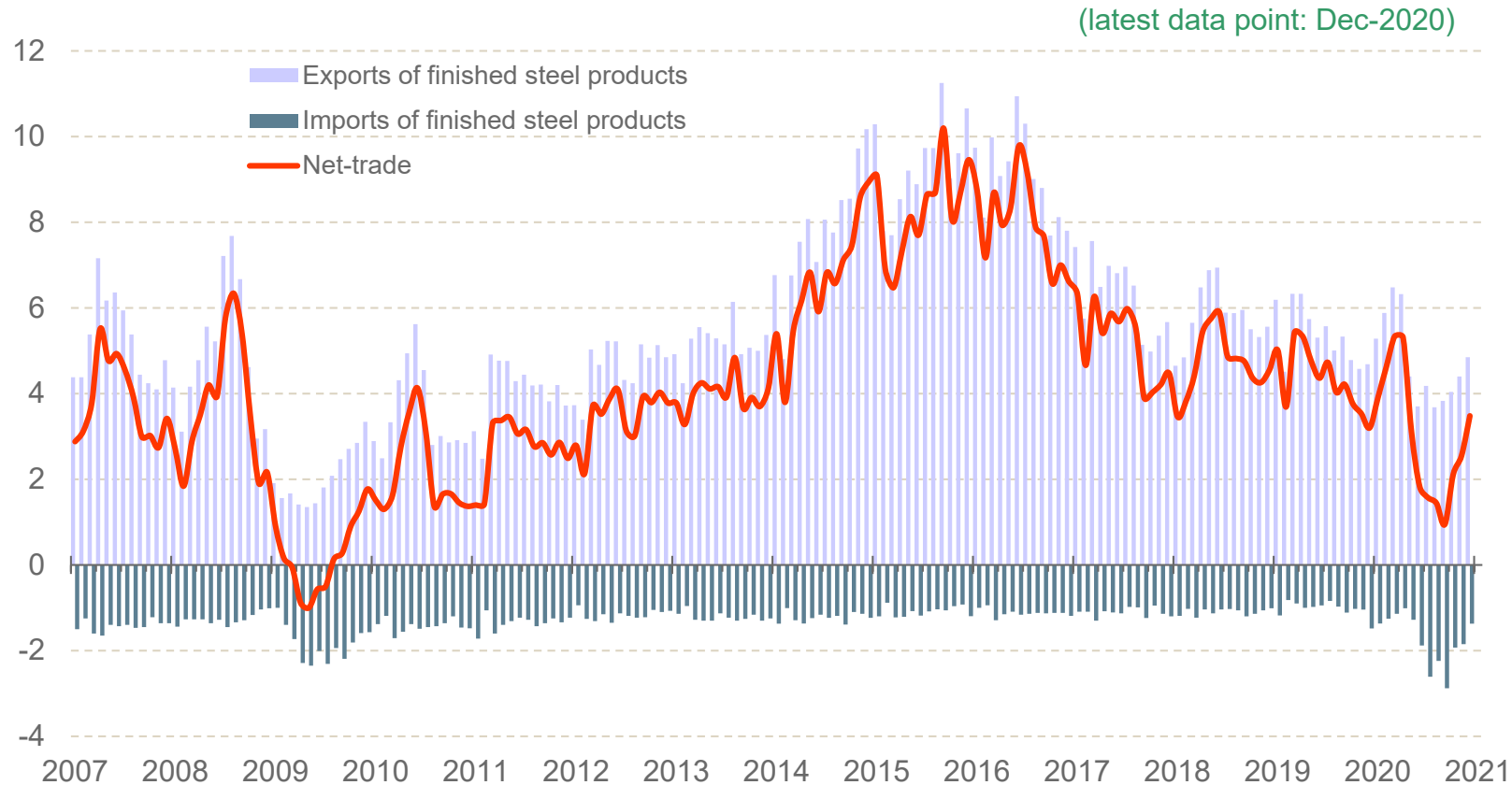
China steel inventories (warehouse)\*\* (Mt/mth) with ASC%



# China exports are low in a historical context, but rising

Significant reduction in net exports in 2020; net exports picked up MoM

## China net exports\* (000 Mt)



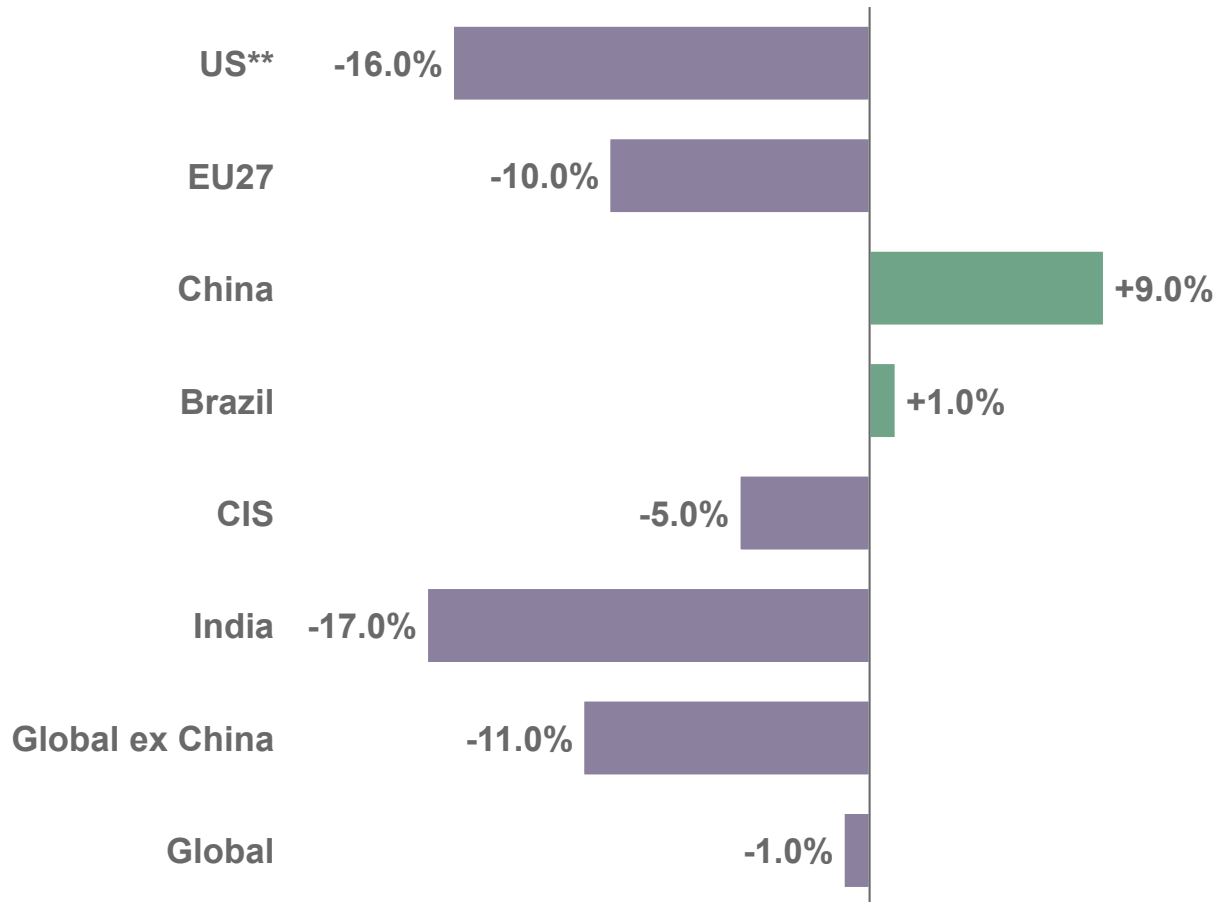
- Dec'20 finished steel net exports of 3.5Mt (~42Mt annualized) +36.2% MoM and +9% vs Dec'19
- FY 2020 net exports 36.2Mt down 30.4% vs. FY 2019



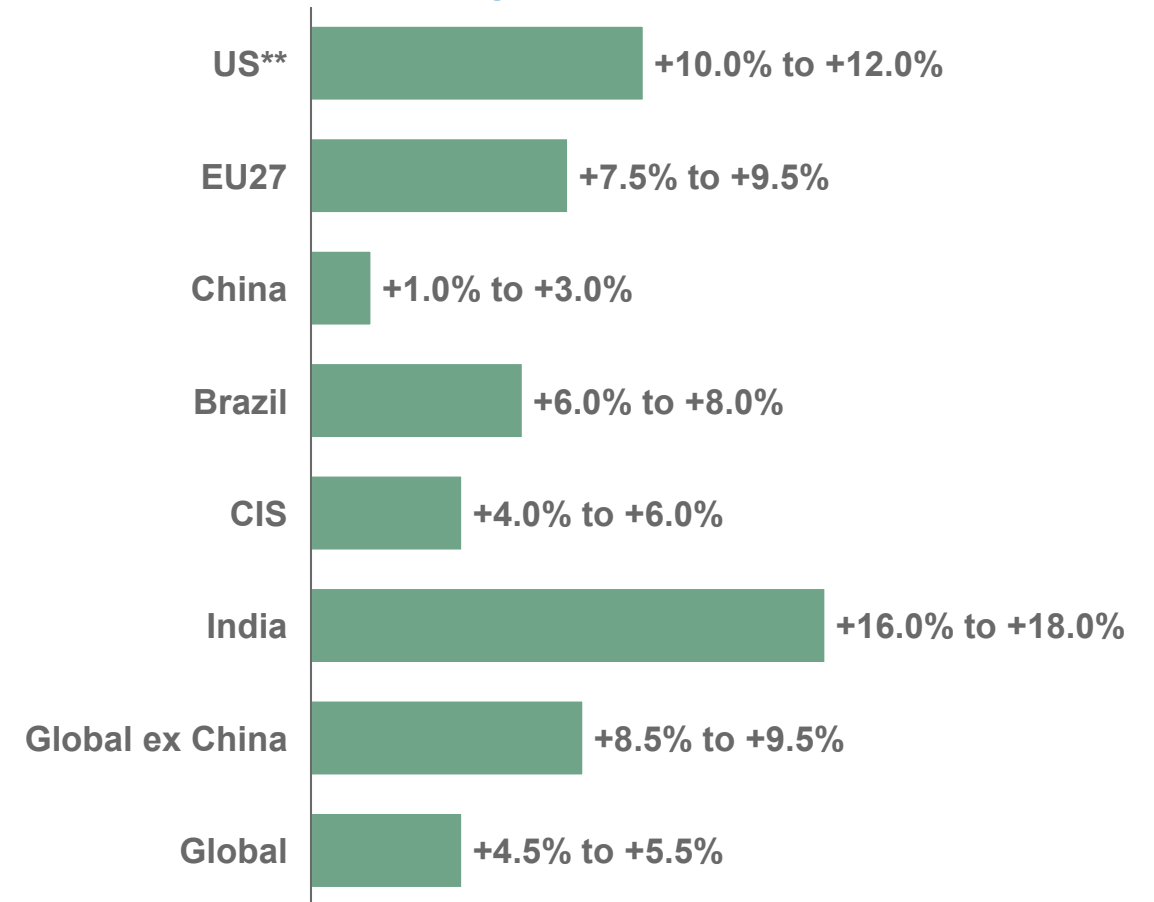
# Global steel demand improving

Global apparent steel Consumption (ASC) contracted -1.0% in 2020; expected growth in 2021 of +4.5% to +5.5%\*

## ASC growth 2020 vs. 2019\*



## Forecast ASC growth 2021F v 2020\*





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# STEEL AND MINING INVESTMENTS

# Mexico: Hot strip mill project to optimize capacity and improve mix

High return project to leverage highly competitive position and growth potential

- New hot strip mill project to optimize capacity and improve mix
  - \$1bn project initiated in 4Q'17 (which includes investments to sustain the competitiveness of mining operations & modernizing existing asset base)
  - HSM expected completion end of 2021 (~\$0.2bn capex spend expected in 2021)
  - 2.5Mt HSM to increase share of domestic market (domestic HRC spreads are significantly higher vs. slab exports)
- ArcelorMittal Mexico highly competitive → low-cost domestic slab
- Growth market with high import share
  - Mexico is a net importer of steel (50% flat rolled products import share)
  - ASC estimated to grow ca.1% CAGR 2015-25; growth in non-auto supported by industrial production and public infrastructure investment
- Potential to add ~\$250m in EBITDA on full completion and post ramp up





# Brazil: Vega high added value capacity expansion

High return mix improvement in one of the most promising developing markets

- Resumption of HAV expansion project to improve mix
- Completion expected 4Q 2023 with total capex of ~\$0.35bn
  - Increase Galv/CRC capacity through construction of 700kt continuous annealing and continuous galvanising combiline
  - Optimization of current facilities to maximize site capacity and competitiveness; utilizing comprehensive digital/automation technology
  - To enhance 3rd gen. AHSS capabilities & support our growth in automotive market and value added products to construction
- ArcelorMittal Vega highly competitive on quality and cost, with strategic location and synergies with ArcelorMittal Tubarão
- Investment to sustain ArcelorMittal Brasil growth strategy in cold rolled and coated flat products to serve domestic and broader Latin American markets
- Strengthening ArcelorMittal's position in key markets such as automotive and construction through value added products
- Potential to add >\$100m in EBITDA

Investment to expand rolling capacity → increase Coated / CRC capacity and construction of a new 700kt continuous annealing line (CAL) and continuous galvanising combiline (CGL)





# Dofasco: Hot strip mill modernization

Investments to modernize strip cooling and coiling - flexibility to produce full range of target products

- Replace existing three end of life coilers with two state of the art coilers, new coil inspection, new coil evacuation and replace runout tables and strip cooling
- Benefits of the project will be:
  - Improved safety
  - Increased product capability to produce higher value products
  - Cost savings through improvements to coil quality, unplanned delay rates, yield and efficiency
- Projected EBITDA benefit of >\$25m
- Full project completion expected in 2021

## Current project status

- First of three runout table and strip cooling system construction shutdowns were successfully completed in October 2020
- First coil produced with new coilers on December 11, 2020



New #4 and #5 Coilers



First section of replaced run out tables & strip cooling

# Dofasco: #5 CGL conversion to AluSi

Investments to replace Galvanneal coating capability with AluSi coating

Investment: upgrades to furnace, snout chute, coating pot (including installation of premelter), pot equipment, wiping equipment & APC tower

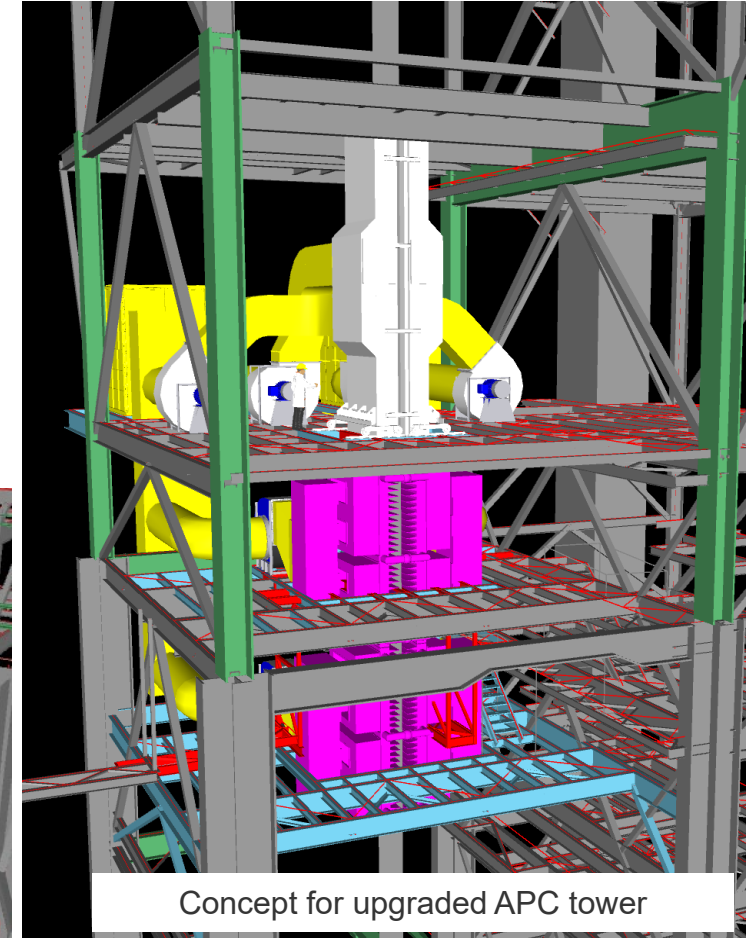
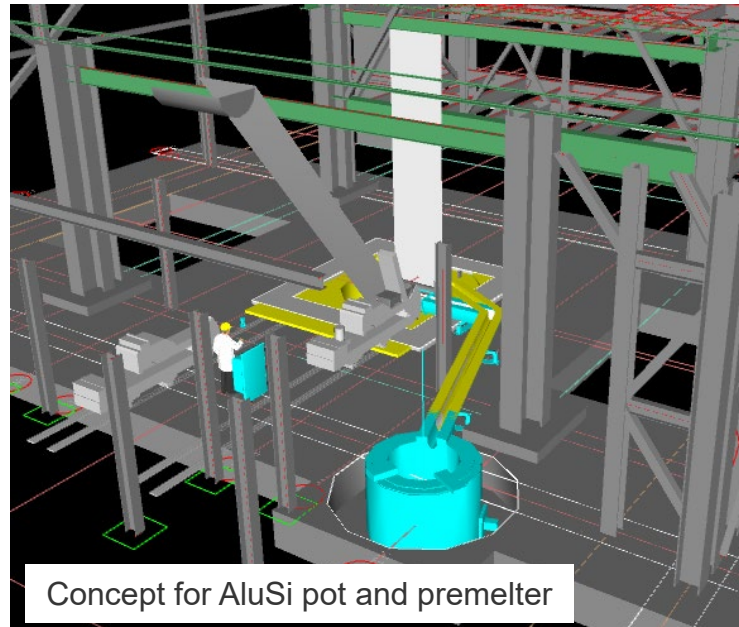
## Project benefits:

Introduction of 2nd facility in North America capable of producing AluSi

- Freight savings related to product supply from Dofasco's natural shipping market
- Net mix enrichment for NAFTA segment following completion of project

## Current project status:

- Project engineering and equipment supply is underway in preparation for first of two construction shutdowns planned for 2022
- First coil planned 2H 2022
- EBITDA benefit of ~\$40m



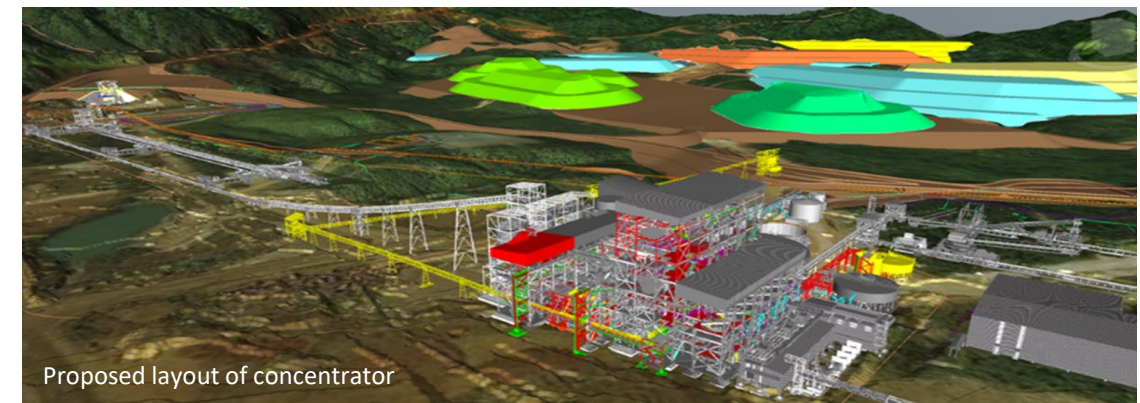


# Liberia: Expansion project planned to recommence in 2021

15Mt concentrator expansion → transitions ArcelorMittal Liberia to 'premium products'

- **Phase 1:** Operating as a direct shipped ore (DSO) operation since 2011; circa 5Mtpa following 243km rail rehabilitation and upgrade of Buchanan port and material handling facilities
- **Phase 2 expansion:** 15Mtpa high grade concentrate, transforming asset to 'premium products'
  - Construction of 15Mtpa concentrator with aligned mine, concentrator, rail and port capacity
  - Low capex intensity: Brownfield project with 85% procurement and 60% of civil construction complete
  - Capex to conclude the project estimated at ~\$0.8bn with estimated \$250m EBITDA\* to be generated on full completion and ramp up
  - Detailed FS study updated in 2019 to apply best available technology and replace wet with dry stack tailings treatment
  - Plan to recommence the project in 2021, with first concentrate production expected 4Q'23
  - Status: preparatory work underway

## Liberia: Industrial location







ArcelorMittal

## JV AND ASSOCIATE INVESTMENTS

# 2020 Journey of AM/NS INDIA

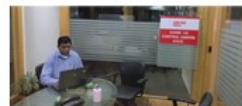
## FEBRUARY



Isuzu Motors declares AM/NS India 'Best Steel Supplier' in 2019

ArcelorMittal India Pvt. Ltd. wins the Thakurani iron ore block in Keonjhar district, Odisha, with an estimated reserve of 180 M

## MARCH



The COVID-19 Control Centre is set up

AM/NS India acquires the 500-MW Bhandar Power Plant in Hazira

## APRIL

AM/NS India, in partnership with HMEL, commits Rs.100 crore to the PM-CARES Fund for COVID-19 Relief



Over 4 lakh meals and ration kits and nearly 2.5 lakh sanitization kits distributed as part of COVID-19 relief efforts

## MAY

Record production of 488 KT of pellets at Paradeep Iron Ore Plant



AM/NS India becomes first in the industry to carry out remote online inspection of steel plates by a third party

ArcelorMittal University Online Campus launched for AM/NS India employees

## JANUARY

Record average monthly Blast Furnace production by 3.69 t/cu/day

ArcelorMittal and Nippon Steel management visit Hazira for the first time after acquisition



## DECEMBER

JCB India honours AM/NS India with the 'Best Delivery Performance' award

## NOVEMBER

One million lives touched by AM/NS India's CSR activities



## OCTOBER

Finance continues to make progress in its journey to achieve automation and digital transformation

AM/NS India announces increments despite the COVID-19 crisis

## SEPTEMBER

Two new brands – Stallion and Maximus – launched



New website of AM/NS India launched

## JUNE

AM/NS India is granted its first patent for Coal Briquette – a method of briquetting Corex coal fines held together by a polymeric organic binder as the key ingredient

Operations commence at Thakurani iron ore mines

## JULY

ArcelorMittal completes the acquisition of a 253-km long slurry pipeline in Odisha



Paradeep Iron Ore Plant achieves 97.5% of plant capacity with record production of pellets

## AUGUST

AM/NS Hypermart network is relaunched



Chatbot Coily, the friendly web assistant, is introduced

# AM/NS India strategically located in high growth market

## Modern integrated steel making facilities

- 1 Access to high quality iron ore fines and proximity to large quantities of low grade fines



- 2 Raw material security with largest pellet capacity in India



- Access to port infrastructure enabling ease of movement for raw material and finished goods



### India

**Fastest growing large economy; second-largest steel producer**

**India's per capita consumption of steel is about one-third of the global average**

**300m**

**India targeting three-fold increase in crude steel output to 300 million tonnes per annum by 2030**

- 1 Beneficiation plant
- 2 Slurry pipeline
- 3 Pellet plant
- 4 Hazira steel facility
- 5 Pune downstream facility
- 6 Service center

### AM/NS India

**Hazira is one of the world's largest single-location flat steel plants**

**Complementary pelletising capability in eastern India with direct access rich iron ore reserves**

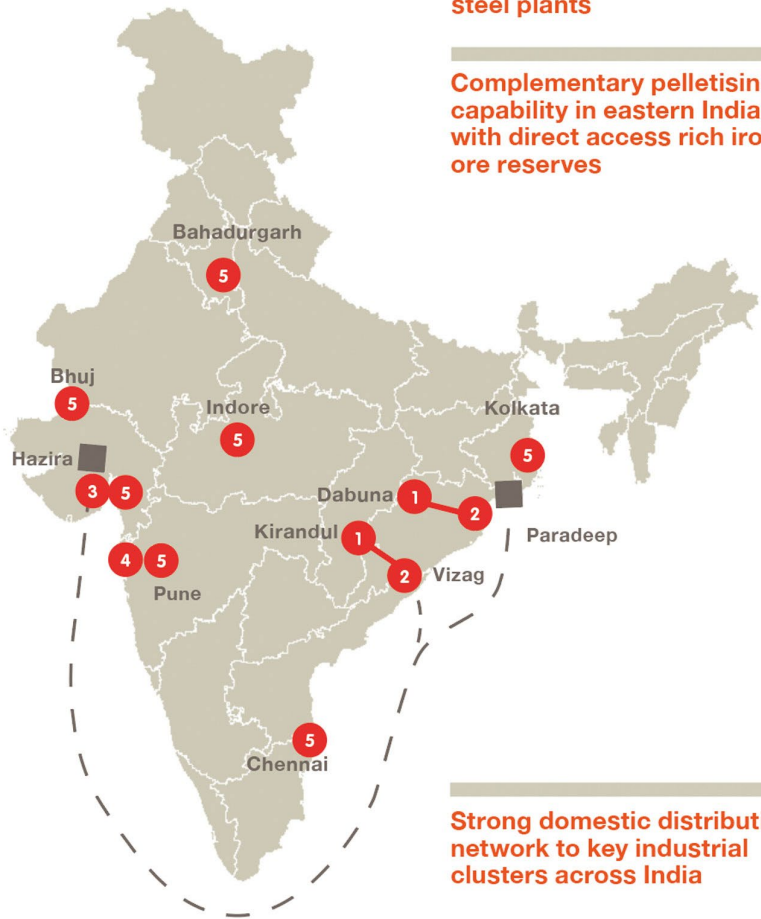
- 3 Among India's largest single location flat steel producer



- 4 Complete basket of flat steel products



- 5 Service centers situated in steel intensive competitive locations



**Strong domestic distribution network to key industrial clusters across India**



# AM/NS Calvert – Strategically located to service growing auto demand

## State of the art finishing asset

- 2,500 acre property layout allows for optimal product flow and room to expand
- Integrated finishing assets allows for production of wide array of hot rolled, cold rolled, and aluminum/zinc coated sheet products\*



- Finished steel capacity at Calvert will remain unchanged at 5.2Mt
- Ability to immediately cast slabs on-site will ensure finished products are delivered within competitive lead times



### Hot Strip Mill

5.3Mt capacity  
78" wide, up to 1" thick HRC  
3 WBF design

*State-of-the-art HSM  
designed to roll AHSS, Line  
Pipe, & Stainless products*



### CPL / PLTCM

Capacity: 1.1Mt (CPL),  
2.5Mt (PLTCM)

*Pickling & Cold Rolling  
facilities optimized for auto  
production (incl exposed)*



### HDGLs

Coated Capacity: 1.5Mt  
Annealing Capacity: 0.6Mt  
Total Capacity: 2.1Mt

*Finishing facilities can  
supply advanced auto  
grades such as Gen3 AHSS  
& PHS*

# Italy: ArcelorMittal signed a binding agreement with Invitalia to form a JV

Successful outcome with formation of JV with Invitalia to ensure long term sustainability of the asset

- On Dec 10, 2020, ArcelorMittal agreed to form a JV with Invitalia with a recapitalization of AM InvestCo (the entity that signed the lease and purchase agreement for ILVA)
- Invitalia to invest €1.1bn into ArcelorMittal Italia → Steps to completion
  - 1<sup>st</sup> tranche is expected in second half of **Feb 2021**. Provides Invitalia with 50% voting rights and joint control over ArcelorMittal Italia (expected to be deconsolidated from this date)
  - 2nd tranche payable on closing of the purchase obligation of ILVA by **May 2022** (subject to closing conditions) raising Invitalia shareholding to 60%)
- JV to fund lease rentals (expected to terminate by May 2022) and future capex payments

## Amended industrial plan (IA)

- Target 8Mt production in 2025 with construction of 2.5Mt EAF
  - BF#5 reline 2021- end 2023; Construct 2.5Mt EAF 2022-mid 2024; BF#5 production start in 2024 (then BF#1 and #2 closed).
- CAPEX: €1.9bn capex expected to be spent between 2021-2025



Taranto – RHS picture showing ongoing Coal yard and erection of new stacker reclaimers; finished iron ore yard (far right)



Novi Ligure: CRM high value end-user customers (i.e.Auto)



Genova: CRM with HDG capacity

## 4Q'20 and FY20 performance

- 4Q'20 crude steel production of 0.9Mt (FY20 3.4Mt); 4Q'20 steel shipments of 1.0Mt (FY20 3.3Mt)
- Capex of ~\$0.3bn pa has been invested the last 2 years



# AM China automotive JVs

Best in class solutions into China, with many breakthroughs and innovations

## ArcelorMittal's high end and lightweight steel solutions are widely welcomed by major carmakers in China

- First ever delivery of Usibor2000® in China market – Door Ring supplied for Haval H6 model, the most popular SUV model in China
- 15% of automotive supply are for NEV in 2020, and expect to reach >50% by year 2025
- Exposed steels delivery to traditional OEMs and new start up auto OEMs such as Innovate
- AHSS delivery to Japanese OEMs
- Development of Ultragal surface quality, which is an improved exposed surface quality



# VAMA: Automotive JV adding 40% capacity by year 2023 to reach 2Mtpa

To meet growing demand of high value add solutions

## Current operations running well

- Phase 1 operations being running at its designed capacity

## Healthy balance sheet and financials

- VAMA operates with a healthy balance sheet with plans to be debt free by year 2025

## Capacity expansion underway

- Phase 2 expansion announced on Feb 1, 2021 to increase capacity by 40% over the next 2 years with capex cost of ~\$165m
- New CGL capacity of 450Ktpa to be added
- Phase 2 investment to be self-financed
- Phase 2 expansion to broaden product portfolio, enhance competitiveness, further enable VAMA to meet growing demand of high value added solutions from the Chinese automotive / NEV market
  - ✓ Chinese Government announced in Nov 2020, the “NEV industry development plan (2021~2035)” and set up target for NEV sales to reach 20% of new auto sales by year 2025





# China Oriental: Asset upgrade completed

Well placed to capture the market growth evolving from infrastructure projects

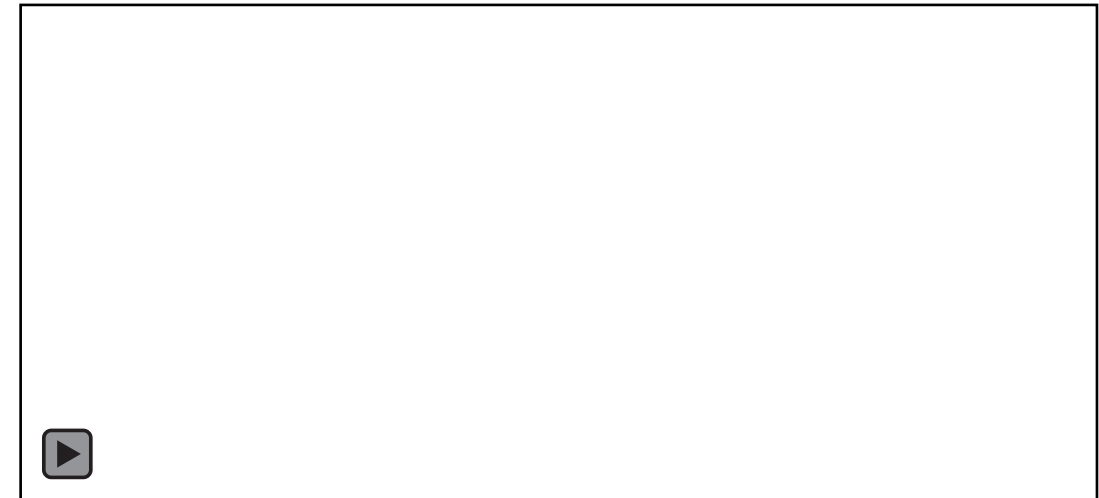
- ArcelorMittal owns 37% of China Oriental Group (listed on Hong Kong Stock Exchange)
- A leading long steel producer of H-beam/sheet piles in China and the largest long product producer in Asia
- China Oriental has invested ~\$1.3bn during 2016 – 2020 (from self generated funds) to complete key assets upgrade by 4Q 2020 → Transitions assets towards high value added products and ultra low emissions
- During 2019-2020, BF & BOF upgrade projects were implemented

## Financial performance

- 2020 capacity and shipment ~8Mtpa due to COVID-19 impact
- Net debt of \$0.5bn as of Sep 30, 2020 and NFD/EBITDA < 1
- Following asset upgrades, 2021 capacity expected to recover to 10Mtpa

## Market outlook

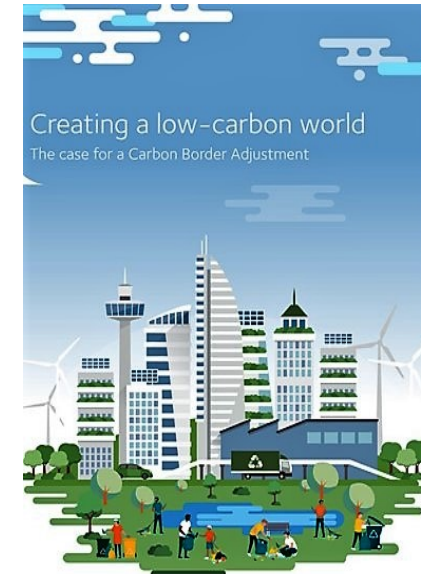
- 'New Infrastructure' development under China's national policy of 14<sup>th</sup> Five Year Plan plans to boost infrastructure construction steel consumption in next 5 years (2021-2025), and China Oriental with its leading long products portfolio is in a strong position to capture growth opportunities



22<sup>nd</sup> Dec 2020, China Oriental Jinxi's assets upgrade and transformation were reported by CCTV Channel 1 [CCTV 1 is the primary national TV broadcaster of China]



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